



**ENERGY  
OUTREACH  
COLORADO**  
Together We Power Stability

March 31, 2020

Colorado General Assembly  
200 East Colfax  
Denver, Colorado 80203

Legislative Audit Committee

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Representative Dafna Michaelson Jenet – Vice Chair  
Representative Rod Bockenfeld  
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Senator Nancy Todd

Dianne E. Ray, CPA, MPA  
Office of the State Auditor  
1525 Sherman St., 7<sup>th</sup> Floor  
Denver, Colorado 80203

In accordance with C.R.S. 40-8.7-110 and C.R.S. 40-8.7-112(2)(e), Energy Outreach Colorado is pleased to deliver this report as a summary of its efforts concerning the creation of the Low-Income Energy Assistance Act (Senate Bill 2005-001). This act went into effect September 1, 2006. We are pleased to present this report, which covers 2019 in its entirety. This report also includes information from any allocation from the severance tax trust fund (House Bill 2006-1200) received by Energy Outreach Colorado from the Governor's office in 2019.

As prescribed in statute, this report includes the following information for both the Low-Income Energy Assistance Act and for the Severance Tax Trust Fund:

1. An itemized report of moneys received by Energy Outreach Colorado from each utility as a result of the opt-in program created in Senate Bill 2005-001;
2. The amount of moneys distributed, the type of assistance provided, the geographic area of the state served, and an itemization of the programs through which the moneys were expended as a result of the opt-in program created in Senate Bill 2005-001 as well as the monies received from the office of the governor from severance tax from HB 06-1200;
3. The number of low-income households served, by utility and by the type of assistance provided as a result of the opt-in program created in Senate Bill 2005-001 as well as the monies received from the office of the Governor from severance tax from HB 06-1200;
4. An audited financial statement from Energy Outreach Colorado, for the period October 1, 2018 – September 30, 2019; and

5. A summary of how the moneys collected (as a result of the opt-in program created in Senate Bill 2005-001 (C.R.S. 40-8.7-101-111)) were generated and the number of customers participating in the program.

This report will be available on Wednesday, April 1, 2020 for the public to view on Energy Outreach Colorado's website, [www.EnergyOutreach.org](http://www.EnergyOutreach.org), and a written copy will be provided to any member of the public upon request.

We appreciate the opportunity to educate and inform all of you on the success of the Low-Income Energy Assistance Act and welcome any questions that you may have after reviewing this report. Please feel free to contact me at 303-226-5052 or via email at [jgremmert@EnergyOutreach.org](mailto:jgremmert@EnergyOutreach.org).

Respectfully,



Jennifer Gremmert  
Executive Director

Note : According to C.R.S. 24-1-136 (9), this report was distributed to the Colorado General Assembly in the following manner: "Whenever any report is required or allowed to be made to the general assembly, including any report required to be made to any committee of the general assembly or legislative staff, the reporting entity shall file one electronic copy of the report with the joint legislative library, and four hard copies with the state librarian for the state publications depository and distribution center. Such filing is sufficient to comply with the direction or authority to make such report. The electronic filing shall be by means of a portable document format and shall include a hyperlink to the web site where the report is located, if the report is directly accessible via the internet. If the reporting entity cannot provide an electronic copy of the report to the joint legislative library, then the reporting entity shall deliver six hard copies to the joint legislative library. The joint legislative library is responsible for delivering an electronic or hard copy of the report to the legislators, legislative committees, or legislative staff, as applicable, who are to receive the report. A legislator may request from the joint legislative library delivery of a hard copy of any report."

Electronic notification was made to [lcs.ga@state.co.us](mailto:lcs.ga@state.co.us)

Reference: Exact language from C.R.S 40-8.7-110 – Reports.

1) The organization shall submit a written report to the general assembly, the legislative audit committee, and the office of the state auditor on or before March 31 of each year, beginning in 2007, that covers the immediately preceding calendar year. The report shall include:

(a) An itemized account of moneys received by the organization from each utility;

(b) The amount of moneys distributed, the type of assistance provided, the geographic area of the state served, and an itemization of the programs through which the moneys are expended;

(c) The number of low-income households served, by utility and by type of assistance provided;

(d) An audited financial statement from the organization; and

(e) A summary of how the moneys collected were generated, including the number of customers participating in the program.

(1.5) To the extent applicable, the organization shall include in the report the information required by paragraphs (b) and (c) of subsection (1) of this section for moneys received from the governor's energy office pursuant to section [40-8.7-112](#) (2) (a)

(2) The report shall be made available to the public for review.

Senate Bill 05-001 Final Report  
January 1, 2019- December 31, 2019  
Itemized funds recorded by Energy Outreach Colorado

Organization Name	Program Description	Corporate Contributions	Utility Match 1/1/19 - 12/31/19	Customer Contributions 1/1/19- 12/31/19	Number of customers contributing 1/1/19 - 12/31/19	
<b>Aguilar</b>	Encouraging customer donations to Energy Outreach	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Aspen</b>	Corporate donation of \$1.00/meter	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Atmos Energy</b>	Voluntary contribution check off boxes on utility bills with monthly contributions sent to EOC	\$62,477.82	\$0.00	\$65,351.37	2,118	
<b>Black Hills Energy</b>	Voluntary contribution check off boxes on utility bills with monthly contributions sent to EOC	\$22,526.23	\$56,134.92	\$56,134.92	1,634	<i>Have not received Q4 customer contributions and match yet</i>
<b>Burlington</b>	Encouraging customer donations to Colorado East Community Action Agency	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Center</b>	No information at this time	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>City of Glenwood Springs</b>	Corporate donation of \$.25/meter	\$3,100.00	\$0.00	\$0.00		
<b>City of Lamar</b>	Corporate donation of \$.50/meter	\$1,526.50	\$0.00	\$0.00		
<b>City of Yuma</b>	Voluntary contribution check off boxes on utility bills	\$0.00	\$0.00	\$240.00		
<b>Colorado Natural Gas, Inc.</b>	Voluntary contribution check off boxes on utility bills with monthly contributions sent to EOC	\$0.00	\$0.00	\$3,637.00	26	<i>Monthly contributions only</i>
<b>Colorado Springs Utilities</b>	Own Program - Project COPE - Funds donated to 11 partner agencies	\$38,000.00	\$432,681.00	\$395,000.00	2,335	<i>Information from utility provided for 2019</i>
<b>Delta</b>	Encouraging customer donations to Energy Outreach	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Delta Montrose Electric Association</b>	Corporate donation of \$.50/meter	\$16,805.00	\$0.00	\$0.00		
<b>Empire Electric Association</b>	Encouraging customer donations to Energy Outreach/matches contributions	\$1,316.96	\$1,832.00	\$1,832.00	12	
<b>Fleming</b>	Town manages assistance fund	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Fort Collins</b>	Energy Outreach Manages fund	\$75,000.00	\$50,000.00	\$15,000.00	150	<i>Information from utility provided for 2019</i>
<b>Fort Morgan</b>	Own Program - Funds donated to Caring Ministries of Morgan County	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Fountain</b>	Own program - Lighten the Load - Porion of late fees used	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Frederick</b>	Participates in United Power program	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Granada</b>	Encouraging customer donations to Energy Outreach	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Grand Valley Rural Power Lines</b>	Customers can make monthly contributions on their bill	\$0.00	\$0.00	\$6,688.62		
<b>Gunnison</b>	Corporate donation of unclaimed deposits	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Gunnison County Electric Association</b>	Corporate donation of \$.25/meter	\$2,729.25	\$0.00	\$63.50		
<b>Haxtun</b>	Encouraging customer donations to Energy Outreach	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Highline Electric Association</b>	Corporate donation of \$1/meter	\$9,219.00	\$0.00	\$0.00		<i>2016, 2017, 2018 donation. Pays every 3 years</i>
<b>Holly</b>	Corporate donation of 10% of unrestricted reserve funds	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Holy Cross Energy</b>	Corporate donation of \$50,000	\$60,500.00	\$0.00	\$252.00		
<b>Holyoke</b>	Encouraging customer donations to Energy Outreach	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>

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<b>Intermountain Rural Electric Assoc.</b>	Customers can make monthly contributions on their bill	\$8,625.00	\$27,510.00	\$27,510.00	242	
<b>Julesburg</b>	Encouraging customer donations to Energy Outreach	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>KC Electric Association</b>	Corporate donation of \$.25/meter	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>La Junta</b>	Corporate donation of unclaimed deposits - distributed to Associated Charities of La Junta	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>La Plata Electric Association</b>	Customers can make monthly contributions on their bill	\$0.00	\$0.00	\$17,214.60	174	
<b>Las Animas</b>	Own Program - Funds donated to Las Animas Helping Hands	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Longmont</b>	Own Program - COPE - Funds donated to Outreach United Resource Center (OUR Center)	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Loveland (House of Neighborly Services)</b>	Own Program - Help a Neighbor In Distress (HAND) Program	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Lyons</b>	20% discount rate for low-income residents	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Morgan County Rural Electric Assoc.</b>	Corporate donation of \$.25/meter	\$2,128.00	\$0.00	\$0.00		
<b>Mountain Parks Electric Inc</b>	Corporate donation of \$.25/meter	\$4,369.25	\$0.00	\$0.00		
<b>Mountain View Electric Association</b>	Corporate Donation	\$11,866.25	\$0.00	\$0.00		
<b>Oak Creek</b>	Encouraging customer donations to Energy Outreach	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Poudre Valley REA</b>	Customers can make monthly contributions on their bill	\$0.00	\$0.00	\$18,237.60	161	
<b>Rangley</b>	Own Program - Winter Assistance Relief Management (W.A.R.M.)	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>San Isabel Electric Association</b>	Corporate donation of \$1/meter	\$19,432.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>San Luis Valley Rural Electric Cooperative</b>	Corporate donation of \$.50/meter	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>San Miguel Power Association</b>	Corporate donation	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Sangre De Cristo Electric Assoc.</b>	Corporate donation	\$2,500.00	\$0.00	\$0.00		
<b>Southeast Colorado Power Association</b>	Corporate donation of \$.25/meter	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Springfield</b>	Corporate donation of unclaimed deposits	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Town of Estes Park</b>	Corporate donation of unclaimed deposits	\$2,102.46	\$0.00	\$0.00		
<b>Town of Ignacio</b>	\$.25 per meter forwarded to Energy Outreach Colorado	\$1,344.00	\$0.00	\$0.00		
<b>Trinidad</b>	Encouraging customer donations to Energy Outreach	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>United Power, Inc.</b>	Encouraging customer donations to Energy Outreach/corporate donation	\$20,000.00	\$0.00	\$0.00		
<b>Walden</b>	No information at this time	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>Walsenberg</b>	No information at this time	\$0.00	\$0.00	\$0.00		<i>No information from utility provided for 2019</i>
<b>White River Electric Association</b>	Corporate donation of \$1.00/meter	\$5,000.00	\$0.00	\$0.00		
<b>Wray</b>	Encouraging customer donations to Energy Outreach	\$4,428.47	\$0.00	\$0.00		<i>For last three years</i>
<b>Xcel Energy</b>	Voluntary contribution check off boxes on utility bills with monthly contributions sent to EOC	\$4,999,403.69	\$0.00	\$736,877.86	6,664	<i>Late payment fees create corporate contribution</i>

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Yampa Valley Electric Association	Corporate donation of \$1.00/meter	\$20,353.00	\$0.00	\$0.00		
Y-W Electric		\$3,656.00	\$0.00	\$0.00		
<b>TOTALS</b>		<b>\$5,398,408.88</b>	<b>\$568,157.92</b>	<b>\$1,344,039.47</b>	<b>13,516</b>	
<b>TOTAL FUNDS RAISED 1/1/19-12/31/19</b>		\$7,310,606.27				
<b>TOTAL FUNDS RAISED 1/1/18-12/31/18</b>		\$7,174,045.83				

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Organization Name	Program Description	Corporate Contributions	Utility Match 1/1/19 - 12/31/19	Customer Contributions 1/1/19- 12/31/19	Number of customers contributing 1/1/19 - 12/31/19	
	TOTAL FUNDS RAISED 1/1/17-12/31/17	\$8,131,910.10				
	TOTAL FUNDS RAISED 1/1/16-12/31/16	\$7,043,418.81				
	TOTAL FUNDS RAISED 1/1/15-12/31/15	\$7,326,604.12				
	TOTAL FUNDS RAISED 1/1/14-12/31/14	\$7,882,404.23				
	TOTAL FUNDS RAISED 1/1/13-12/31/13	\$7,096,907.78				
	TOTAL FUNDS RAISED 1/1/12-12/31/12	\$7,124,176.62				
	TOTAL FUNDS RAISED 1/1/11-12/31/11	\$7,192,109.20				
	TOTAL FUNDS RAISED 1/1/10-12/31/10	\$7,825,460.15				
	TOTAL FUNDS RAISED 1/1/09-12/31/09	\$1,712,711.77				
	TOTAL FUNDS RAISED 1/1/08 - 12/31/08	\$2,970,994.97				
	TOTAL FUNDS RAISED 1/1/07 - 12/31/07	\$2,423,883.00				
	TOTAL FUNDS RAISED 9/1/06 - 12/31/06	\$413,581.00				
		\$81,628,813.85				

# **Energy Outreach Colorado**

**Financial Statements**

**September 30, 2019**

**(With Independent Auditor's Report Thereon)**

*Kundinger, Corder & Engle, P.C.*

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*Certified Public Accountants*



## **Independent Auditor's Report**

### **Board of Directors Energy Outreach Colorado**

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Energy Outreach Colorado (Energy Outreach), which comprise the statement of financial position as of September 30, 2019, and the related statement of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

#### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Energy Outreach as of September 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Board of Directors  
Energy Outreach Colorado**

**Emphasis of Matter**

As discussed in note 1, Energy Outreach adopted the Financial Accounting Standards Board's Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities*, as of and for the year ended September 30, 2019. Our opinion is not modified with respect to this matter.

*Kuendinger, Corda & Congle, P.C.*

January 14, 2020

**Energy Outreach Colorado**  
**Statement of Financial Position**  
**September 30, 2019**

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<b>Assets</b>	
Cash and cash equivalents	\$ 4,766,280
Grant and contract receivables, net	2,626,511
Investments (notes 3 and 6)	19,539,712
Other assets	<u>85,014</u>
Total assets	<u>\$ 27,017,517</u>
 <b>Liabilities</b>	
Accounts payable and accrued expenses	\$ 1,029,928
Deferred revenue	3,771,845
Grant payable (note 4)	<u>510,894</u>
Total liabilities	<u>5,312,667</u>
 <b>Net Assets</b>	
Without donor restrictions	20,001,983
With donor restrictions (note 8)	<u>1,702,867</u>
Total net assets	21,704,850
Commitments (notes 6, 7 and 9)	<u>                    </u>
Total liabilities and net assets	<u>\$ 27,017,517</u>

See the accompanying notes to the financial statements.

**Energy Outreach Colorado**  
**Statement of Activities**  
**Year Ended September 30, 2019**

	Without donor restrictions	With donor restrictions	Total
<b>Public Support and Revenue</b>			
Public support			
Customer contributions	\$ 1,757,823	–	1,757,823
Utility and corporate contributions (note 5)	10,152,768	5,439,588	15,592,356
Unclaimed utility deposits and refunds (note 4)	956,159	–	956,159
Less amount passed through to LEAP	(510,894)	–	(510,894)
Foundation grants	42,549	363,080	405,629
Other government funding	7,286,668	–	7,286,668
Special event revenue	213,296	–	213,296
Less direct benefits to donors	(71,269)	–	(71,269)
Net assets released from restrictions due to satisfaction of time and program requirements	4,171,340	(4,171,340)	–
Total public support	<u>23,998,440</u>	<u>1,631,328</u>	<u>25,629,768</u>
Revenue			
Owner participation	494,505	–	494,505
Investment return (note 3)	427,569	–	427,569
Other income	61,985	–	61,985
Total revenue	<u>984,059</u>	<u>–</u>	<u>984,059</u>
Total public support and revenue	<u>24,982,499</u>	<u>1,631,328</u>	<u>26,613,827</u>
<b>Expenses</b>			
Program services			
Low-income home energy assistance	43,240	–	43,240
EOC cash assistance program	7,413,898	–	7,413,898
Energy Solutions Grants	6,867,085	–	6,867,085
Crisis Intervention Program	3,010,046	–	3,010,046
NEEP programs	1,908,737	–	1,908,737
Advocacy programs	371,403	–	371,403
Weatherization assistance for low-income persons	5,246,655	–	5,246,655
Central 70	910,898	–	910,898
Other programs	358,244	–	358,244
Total program services	<u>26,130,206</u>	<u>–</u>	<u>26,130,206</u>
Supporting services			
General and administrative	675,806	–	675,806
Fund raising	730,081	–	730,081
Total supporting services	<u>1,405,887</u>	<u>–</u>	<u>1,405,887</u>
Total expenses	<u>27,536,093</u>	<u>–</u>	<u>27,536,093</u>
<b>Change in net assets</b>	(2,553,594)	1,631,328	(922,266)
<b>Net assets at beginning of year</b>	<u>22,555,577</u>	<u>71,539</u>	<u>22,627,116</u>
<b>Net assets at end of year</b>	<u>\$ 20,001,983</u>	<u>1,702,867</u>	<u>21,704,850</u>

See the accompanying notes to the financial statements.

**Energy Outreach Colorado**  
**Statement of Functional Expenses**  
**Year Ended September 30, 2019**

	Program Services									Supporting Services			
	Low-Income Home Energy Assistance	EOC Cash Assistance Program	Energy Solutions Grants	Crisis Intervention Program	NEEP Programs	Advocacy Programs	Weatherization Assistance for Low-Income Persons	Central 70	Other Programs	Total Program Services	General and Administrative	Fund Raising	Total Expenses
Energy assistance payments	\$ -	7,167,838	-	-	-	-	-	-	-	7,167,838	-	-	7,167,838
Other grants	-	-	336,188	-	-	4,750	-	-	-	340,938	-	-	340,938
Salaries and benefits	36,678	146,697	489,879	170,642	207,801	119,036	383,540	77,696	147,505	1,779,474	432,972	413,955	2,626,401
Professional fees and contract services	-	8,589	5,853,113	2,805,128	1,657,428	228,395	4,763,426	819,160	150,653	16,285,892	220,913	149,766	16,656,571
Equipment maintenance and supplies	1,050	4,198	90,220	6,440	6,675	2,508	10,291	1,682	6,707	129,771	21,468	10,565	161,804
Telephones and website	382	64,579	11,292	3,407	4,628	934	5,697	1,456	2,900	95,275	4,883	4,758	104,916
Building rent and parking	3,193	12,770	50,110	16,457	19,893	7,739	31,869	5,073	17,191	164,295	22,006	31,132	217,433
Printing and publications	497	2,073	4,435	388	92	301	1,146	1,182	4,750	14,864	822	76,630	92,316
Office expense	95	2,297	5,057	1,500	1,231	2,931	4,155	273	2,572	20,111	8,052	78,048	106,211
Meetings and conferences	458	4,857	20,390	3,926	2,918	2,040	5,807	102	12,590	53,088	14,754	24,707	92,549
Other expenses	887	-	6,401	2,158	8,071	2,769	40,724	4,274	13,376	78,660	20,018	11,789	110,467
	43,240	7,413,898	6,867,085	3,010,046	1,908,737	371,403	5,246,655	910,898	358,244	26,130,206	745,888	801,350	27,677,444
Less investment and special event expenses netted with revenue	-	-	-	-	-	-	-	-	-	-	(70,082)	(71,269)	(141,351)
Total expenses	\$ 43,240	7,413,898	6,867,085	3,010,046	1,908,737	371,403	5,246,655	910,898	358,244	26,130,206	675,806	730,081	27,536,093

See the accompanying notes to the financial statements.

**Energy Outreach Colorado**  
**Statement of Cash Flows**  
**Year Ended September 30, 2019**

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<b>Cash flows from operating activities</b>	
Cash received from contributions and grants	\$ 24,834,514
Interest and dividends received	342,602
Other cash received	556,490
Cash paid to employees, suppliers and service recipients	<u>(22,745,487)</u>
Net cash provided by operating activities	<u>2,988,119</u>
<b>Cash flows from investing activities</b>	
Purchases of fixed assets	(62,640)
Sales of investments	3,279,119
Purchases of investments	<u>(2,082,989)</u>
Net cash provided by investing activities	<u>1,133,490</u>
<b>Net increase in cash and cash equivalents</b>	4,121,609
<b>Cash and cash equivalents at beginning of year</b>	<u>644,671</u>
<b>Cash and cash equivalents at end of year</b>	<u><u>\$ 4,766,280</u></u>

See the accompanying notes to the financial statements.

**Energy Outreach Colorado**  
**Notes to Financial Statements**  
**September 30, 2019**

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**(1) Summary of Significant Accounting Policies**

**(a) Organization**

Energy Outreach Colorado (Energy Outreach), formerly Colorado Energy Assistance Foundation, was established in 1989 to enable the Colorado Commission on Low-Income Energy Assistance (the Commission) to raise funds for the purpose of providing cash payments to low-income individuals and families to meet the cost of home energy. A significant portion of the funds are distributed through the Colorado Low Income Home Energy Assistance Program (LEAP). In addition to LEAP, Energy Outreach delivers funds and services through a network of agencies in the State of Colorado. Energy Outreach provides funds for creative energy efficiency, educational and housing ventures related to conservation of resources through its Energy Savings Grants and educational grants. Energy Outreach also provides energy efficient upgrades for non-profit agencies throughout the state and the city of Denver through its Nonprofit Energy Efficiency Program (NEEP).

**(b) Basis of Accounting**

The accompanying financial statements have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

**(c) Financial Statement Presentation**

Energy Outreach is required to present information regarding its financial position and activities according to the following net asset classifications:

*Net assets without donor restrictions* - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of Energy Outreach. These net assets may be used at the discretion of Energy Outreach's management and the board of directors.

*Net assets with donor restrictions* - Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of Energy Outreach or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. At September 30, 2019, there are no net assets with perpetual donor restrictions.

**(d) Cash and Cash Equivalents**

Energy Outreach considers all highly liquid investments with an initial maturity of three months or less, and which are not held by investment managers as a part of the investments portfolio or subject to donor restrictions for long-term purposes, to be cash equivalents.

**(e) Concentrations of Credit Risk**

Financial instruments that potentially subject Energy Outreach to concentrations of credit risk consist principally of investment securities. Energy Outreach places its cash and temporary investments with creditworthy, high quality institutions. A significant portion of the funds are not insured by the FDIC or related institutions. Energy Outreach's investments in fixed income and equity securities are managed by investment advisors who are engaged by the board of directors.

## Energy Outreach Colorado Notes to Financial Statements, Continued

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### (1) Summary of Significant Accounting Policies, Continued

#### (e) Concentrations of Credit Risk, Continued

These investments are subject to the risk of fluctuations in market value but, in the opinion of the board of directors, the risk is appropriate in view of the amount and term of the investment funds. Credit risk with respect to receivables is limited due to the number and credit worthiness of the government entities, individuals and organizations from whom the amounts are due.

#### (f) Investments

Investments are recorded at cost if purchased, or at fair value, if donated. Thereafter, investments are reported at their fair value in the statement of financial position. Fair value is more fully described in note 1(g). Management is responsible for the fair value measurement of investments reported in the financial statements and believes that the reported values are reasonable.

Investment return consists of Energy Outreach's distributive share of any interest, dividends, and capital gains and losses generated from investments. Gains and losses attributable to investments are realized and reported upon a sale or disposition of the investment. Unrealized gains and losses are included in the change in net assets in the statement of activities.

Investment funds in liquidation are reported as investment redemptions receivable upon notification by the investment manager that a redemption is in process.

Energy Outreach has an investment policy that permits it to provide additional funding for its on-going programs using a portion of the corpus of its investments. The amount of the additional funding available under that policy is based on 5% of the corpus. During the year ended September 30, 2019, approximately \$1,500,000 of corpus was utilized for core program activities.

#### (g) Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Generally accepted accounting principles in the U.S. establishes a fair value hierarchy that prioritizes investments based on the assumptions market participants would use when pricing an asset. The fair value hierarchy gives the highest priority to quoted prices in active markets (observable inputs) and the lowest priority to an entity's assumptions (unobservable inputs).

Assets are grouped at fair value in three levels based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

- Level 1 Unadjusted quoted market prices for identical assets or liabilities in active markets as of the measurement date.
- Level 2 Inputs other than quoted market prices that are observable for the asset/liability, either directly or indirectly.
- Level 3 Unobservable inputs that cannot be corroborated by observable market data.



**Energy Outreach Colorado**  
**Notes to Financial Statements, Continued**

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**(1) Summary of Significant Accounting Policies, Continued**

**(g) Fair Value Measurements, Continued**

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. These classifications (Level 1, 2 and 3) are intended to reflect the observability of inputs used in the valuation of investments and are not necessarily an indication of risk or liquidity.

In addition, certain investments are reported using the "practical expedient" method. The practical expedient method allows net asset value per share or its equivalent to represent fair value for reporting purposes when the criteria for using this method are met. Investments valued using net asset value per share or its equivalent are not categorized within the hierarchy.

Investments in marketable equity and fixed income securities with readily determinable market values are reported at fair value based on quoted prices in active markets. Investments in equity securities fluctuate in value in response to many factors such as the activities and financial condition of individual companies, business and industry market conditions and the general economic environment. Alternative investments are not publicly traded on national security markets exchanges, are generally illiquid, and may be valued differently than if readily available markets existed for such investments. The market value for alternative investments represents the pro-rata interest in the net assets of the investment and is based on financial information determined and reported by the investment manager. Based on inherent uncertainties of valuation of alternative investments, the reported market value of the investment may differ significantly from realizable value.

**(h) Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**(i) Accounts Receivable**

Accounts receivable represent amounts due resulting from the performance of services provided to other organizations and individuals. The allowance for doubtful accounts is based on past experience and on analysis of the collectibility of current accounts receivable. Accounts deemed uncollectible are charged to the allowance in the year they are deemed uncollectible. Accounts receivable are considered to be past due based on contractual terms. Management considers all receivables to be fully collectible at September 30, 2019.

**Energy Outreach Colorado**  
**Notes to Financial Statements, Continued**

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**(1) Summary of Significant Accounting Policies, Continued**

**(j) Contributions and Contributions Receivable**

Contributions are recognized when cash, securities, or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Contributions receivable are recorded at net realizable value if expected to be collected in one year and at fair value if expected to be collected in more than one year. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met. Energy Outreach did not have any conditional contributions receivable at September 30, 2019.

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

**(k) Donated Goods and Services**

Contributed services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by Energy Outreach. Accordingly, these are reflected as contributions in the accompanying statements at their estimated values at date of receipt. Contributed goods are recorded as contributions at their estimated fair value at the date of donation. The amounts are recorded as both revenue and expense in the statement of activities.

**(l) Property and Equipment**

Property and equipment are recorded at cost and depreciated using the straight-line method over the estimated useful lives of the assets, which are generally three to five years. Property and equipment consisted of the following at September 30, 2019:

Furniture and equipment	\$ 159,043
Leasehold improvements	73,772
Software	<u>35,872</u>
	268,687
Less: accumulated depreciation	<u>(208,060)</u>
	\$ <u>60,627</u>

**(m) Deferred revenue**

Xcel rebates and severance tax payments issued by the State of Colorado were received by Energy Outreach for distribution in the next fiscal year.

## Energy Outreach Colorado

### Notes to Financial Statements, Continued

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#### **(1) Summary of Significant Accounting Policies, Continued**

##### **(n) Functional Allocation of Expenses**

The costs of providing program and supporting services have been summarized on a functional basis in the accompanying statement of functional expenses. Energy Outreach incurs expenses that directly relate to, and can be assigned to, a specific program or supporting activity. Energy Outreach also conducts a number of activities which benefit both its program objectives as well as supporting services (i.e. fund raising and general and administrative activities). These costs, which are not specifically attributable to a specific program or supporting activity, are allocated by management on a consistent basis among program and supporting services benefited, based on either financial or nonfinancial data, such as headcount, square-footage, or estimates of time and effort incurred by personnel.

##### **(o) Income Taxes**

Energy Outreach is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and qualifies for the charitable contribution deduction. However, income from activities not directly related to its tax-exempt purpose is subject to taxation as unrelated business income.

Energy Outreach follows the *Accounting for Uncertainty in Income Taxes* accounting standard which requires Energy Outreach to determine whether a tax position is more likely than not to be sustained upon examination by the applicable taxing authority, based solely on the technical merits of the position. Energy Outreach has analyzed the tax positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements and determined there are none. The three previous tax years remain subject to examination by the IRS.

##### **(p) Subsequent Events**

Energy Outreach has evaluated all subsequent events through January 14, 2020, which is the date the financial statements were available to be issued.

##### **(q) New Accounting Pronouncement**

During 2019, Energy Outreach adopted ASU No. 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities*, which is intended to improve how a not-for-profit entity classifies its net assets, as well as the information it presents in its financial statements about its liquidity and availability of resources, expenses and investment returns, and cash flows. The guidance replaces the three classes of net assets previously presented in the statement of financial position with two new classes of net assets, which are based on the existence or absence of donor-imposed restrictions.

**Energy Outreach Colorado**  
**Notes to Financial Statements, Continued**

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**(2) Liquidity and Availability of Financial Assets**

The following reflects Energy Outreach's financial assets as of September 30, 2019, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid, not convertible to cash within one year, or when restricted by donors for purposes more limited than general expenditures. General expenditures include general and administrative expenses, fund raising expenses and grant commitments expected to be paid in the subsequent year. Annual operations are defined as activities occurring during Energy Outreach's fiscal year.

Energy Outreach's Grant Committee (the Committee) meets annually to review and approve grant requests. Due to this timing, Energy Outreach strives to maintain financial assets available to meet general expenditures at a level that represents 100% of annual expenses for administrative, general, and fund raising expenses plus an amount that represents the next expected payment for annual grant commitments approved by the Committee, which represents the expected annual grant cash needs.

The board designates 5% of the investment balance as of August 31<sup>st</sup> for the following year's expenditures.

The table below presents financial assets available for general expenditures within one year at September 30, 2019:

Financial assets at year-end	
Cash and cash equivalents	\$ 4,766,280
Grants and contracts receivable within one year	<u>2,626,511</u>
Total financial assets at year-end	7,392,791
Investments approved by the Board for expenditure	3,000,000
Less net assets with purpose restrictions not expected to be met within one year	<u>(500,000)</u>
Financial assets available to meet general and specific expenditures within one year	<u>\$ 9,892,791</u>

Energy Outreach receives significant contributions and grants restricted by donors, and considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. Energy Outreach manages its liquidity and reserves following three guiding principles:

- Operating within a prudent range of financial soundness and stability.
- Maintaining adequate liquid assets.
- Maintaining sufficient reserves to provide reasonable assurance that long-term grant commitments and obligations under endowments with donor restrictions and quasi-endowments that support mission fulfillment will continue to be met, ensuring the sustainability of Energy Outreach.

**Energy Outreach Colorado**  
**Notes to Financial Statements, Continued**

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**(2) Liquidity and Availability of Financial Assets, Continued**

Energy Outreach has a liquidity policy to maintain cash and cash equivalents at a minimum of 30 days of operating expenses. Energy Outreach has a policy to target a year-end balance of reserves of net assets without donor restrictions to meet 15 to 30 days of expected expenditures. To achieve these targets, Energy Outreach forecasts its future cash flows and monitors its liquidity quarterly, and monitors its reserves annually. During the year ended September 30, 2019, the level of liquidity and reserves was managed within the policy requirements.

Board designated for next year's expenditures	\$ 3,000,000
Undesignated	<u>17,001,983</u>
Total net assets without donor restrictions	\$ <u>20,001,983</u>

Board Designated Assets and Investment Policy

Energy Outreach has a reserve balance that has accumulated as a result of several large one-time settlements resulting from decisions made by the Colorado Public Utilities Commission. Energy Outreach advocated that the funds received be used to support the needs of low-income Colorado energy consumers.

Energy Outreach's reserve funds are held in a quasi-endowment. As a quasi-endowment, the corpus does not have the same legal restrictions and obligations as a technical endowment. Since Energy Outreach's reserve funds represent accumulated income, the Board of Directors has decided to treat these funds as permanent capital, and, unlike a technical endowment, both the income and principal can be spent at the Board's discretion. The Board recognizes that the need for energy assistance will likely persist over time and wants to ensure that future generations are served as energy price volatility and rapidly changing technologies affect the low-income population's ability to afford home energy costs.

Energy Outreach has an investment policy that permits it to provide additional funding for its on-going programs using a portion of the corpus of its investments. The amount of the additional funding available under that policy is based on a 5% floor of the corpus as valued on a date on or around July 31st – August 31st of any given year whereby the upcoming year's budget is being formed. The board approves the annual spend from these funds at the time the budget is approved.

**Energy Outreach Colorado**  
**Notes to Financial Statements, Continued**

**(3) Investments**

Energy Outreach's investment assets, which include private and publicly held investments, are dedicated to providing the financial resources needed to meet Energy Outreach's charitable objectives. Investments are stated at fair value and are comprised of the following at September 30, 2019:

Money market funds	\$ 238,596
Bond funds:	
Fixed income	3,738,967
Floating rate corporate loans	<u>1,270,883</u>
Total bond funds	5,009,850
Equity funds and managed equities:	
Large cap value	1,506,255
Large cap growth	1,637,874
Mid cap growth	676,968
Small cap equity	558,177
International equity	2,762,015
Emerging markets	859,573
Real estate investment trust	<u>24,225</u>
Total managed equity and equity funds	8,025,087
Alternative investments:	
Low correlated hedge funds	3,123,631
Real estate	1,152,428
Master limited partnerships	838,176
Private equity	<u>1,151,944</u>
Total alternative investments	<u>6,266,179</u>
	<u>\$ 19,539,712</u>

Investment return is summarized as follows:

Investment interest and dividend income	\$ 342,602
Realized and unrealized gains on investments	155,049
Less investment expenses	<u>(70,082)</u>
Total investment return	<u>\$ 427,569</u>

Energy Outreach's interests in alternative investments, value

	<u>Fair Value</u>	<u>(Level 1)</u>
Investments measured at fair value		
Money market funds	\$ 238,596	238,596
Bond funds	5,009,850	5,009,850
Equity funds and managed equities	<u>8,025,087</u>	<u>8,025,087</u>
	13,273,533	13,273,533
Investments measured at NAV		
Alternative investments	<u>6,266,179</u>	
Total	<u>\$ 19,539,712</u>	<u>13,273,533</u>

Level 1 assets have been valued using a market approach. All other investment have been valued at net asset value per share as reported by the investment manager or sponsor as a practical expedient. There were no changes in the valuation techniques during the current year.

**Energy Outreach Colorado**  
**Notes to Financial Statements, Continued**

**(3) Investments, Continued**

The following table summarizes the significant information related to investments measured at NAV as of September 30, 2019:

	<u>Fair Value</u>	<u>Unfunded Commitments</u>	<u>Redemption Frequency</u>	<u>Redemption Notice Period</u>
Limited Liability Corporation (a)	\$ 1,630,397	None	Semi-annually	95 days
Limited Partnership (b)	1,493,234	None	Quarterly or Monthly	60 days or 90 days
Real Estate (c)	1,152,428	None	Quarterly	60 days
Master Limited Partnership (d)	838,176	None	Quarterly	15 days
Private Equity Fund (e)	1,151,944	None	Quarterly	60 days

- (a) The objective of this limited liability corporation is capital appreciation with limited variability of returns. The fund attempts to achieve this objective by allocating capital among a number of underlying funds, which follow alternative investment strategies. These underlying funds are commonly described as hedge funds and, therefore, the fund is referred to as a fund of hedge funds.
- (b) The objective of this partnership is to maximize capital appreciation over the long term pursuant to a “multi-manager” investment philosophy. The partnership seeks to achieve this objective by allocating its asset primarily among a select group of sub-advisers, who principally employ “long/short” investment strategies in the global equity markets.
- (c) This limited partnership invests directly into real estate for long-term capital appreciation.
- (d) This master limited partnership’s objective is to seek a high level of total return by investing in equity securities of pipeline master limited partnerships.
- (e) The objective of this private equity fund is to seek attractive long-term capital appreciation by investing in a globally diversified portfolio of private equity and debt investments.

**(4) Unclaimed Utility Deposits and Refunds**

Unclaimed utility deposits represent revenue that is available to Energy Outreach as a result of the enactment by the Colorado Legislature in 1990 of a bill which requires utilities to remit to Energy Outreach unclaimed customer and security deposits two or more years old. In addition, the Colorado Legislature passed a bill in 1992, whereby the PUC can order up to 90% of undistributed overcharge refunds to be made available to Energy Outreach on a case-by-case basis. During fiscal year 2019, Energy Outreach received \$476,891 from unclaimed deposits and refunds. Under the Colorado Revised Statutes, any unclaimed deposits and refunds received by Energy Outreach must be forwarded to LEAP, and as such are not included in total revenues of Energy Outreach. Energy Outreach also received unclaimed LEAP payments of \$479,268 refunded to Energy Outreach by various utility companies. Furthermore, during fiscal year 2019, the Colorado Office of Economic Security allowed Energy Outreach to keep \$445,265 of LEAP funds collected in the prior year and restricted it to Energy Outreach’s basic utility benefit assistance program and to eligible households in need of home energy bill payment assistance, resulting in no payments being made to LEAP in 2019 for amounts owed in the prior year. There is \$510,894 that is owed to LEAP at September 30, 2019.

**Energy Outreach Colorado**  
**Notes to Financial Statements, Continued**

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**(5) Significant Contributions**

During the year ended September 30, 2019, Xcel made contributions to Energy Outreach totaling \$5,288,634 based on customer late payments. Xcel also provided funding for the non-profit energy efficiency program, multi-family and single family weatherization programs totaling \$6,818,733. Furthermore, Xcel remitted \$61,710 representing unclaimed deposits. Xcel customers contributed \$737,664 to Energy Outreach during the year ended September 30, 2019.

**(6) Margin Agreement**

Energy Outreach has a \$1,250,000 margin agreement with its investment manager with the intention of using these funds, if necessary, to support working capital needs. There was no balance outstanding on this margin agreement at September 30, 2019. Interest is variable with an average variable rate of 7.29% at September 30, 2019. Energy Outreach's investments with the investment manager are collateral for the agreement.

**(7) Employee Retirement Plan**

Energy Outreach has a retirement plan for employees, which requires Energy Outreach to contribute 8% of an employee's salary to the plan. The contributions are vested over a two-year period. Energy Outreach's contributions to the plan were \$159,404 in 2019. In addition, full-time employees may contribute to a tax deferred annuity plan after they have been employed by Energy Outreach for 90 days.

**(8) Net Assets with Donor Restrictions**

Net assets with donor restrictions at September 30, 2019 consist of \$1,702,867 in unexpended funds related to restricted grants. Net assets released from restrictions during 2019 consisted of expenditures totaling \$4,171,340 related to restricted grants and contributions.

**(9) Commitments**

Energy Outreach is obligated under an operating lease for rental of office space, which expires June 30, 2021. Rent expense for this office space lease was \$163,066 in 2019. Energy Outreach has separate operating lease agreements for rental of a copier through June 2021 and rental of a postage machine on a month-to-month basis. Rent expense under these leases totaled \$8,123 during 2019.

Rental commitments remaining under all leases for future years are as follows:

2020	\$ 153,783
2021	<u>118,131</u>
	<u>\$ 271,914</u>





**ENERGY  
OUTREACH  
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**EXPENDITURES BY COUNTY REPORT**

1/1/2019 - 12/31/2019

<b>County</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
Adams	1,176	570,550.36
Alamosa	237	102,512.07
Arapahoe	1,849	1,032,703.06
Archuleta	39	9,518.42
Baca	4	1,706.62
Bent	52	14,609.57
Boulder	510	244,287.62
Broomfield	127	54,171.92
Chaffee	52	10,814.65
Cheyenne	3	387.37
Clear Creek	33	14,250.92
Conejos	196	79,307.54
Costilla	279	110,082.08
Crowley	31	9,673.03
Custer	22	7,451.71
Delta	141	43,088.03
Denver	3,305	1,790,628.57
Dolores	28	7,750.62
Douglas	276	85,660.22
Eagle	108	35,287.30
El Paso	450	172,872.43
Elbert	30	12,353.42
Fremont	238	71,013.90
Garfield	246	93,239.20
Gilpin	17	8,264.06
Grand	106	35,046.84
Gunnison	35	9,918.65
Hinsdale	1	474.30
Huerfano	18	5,899.78
Jackson	2	1,000.00
Jefferson	1,431	727,500.25
Kit Carson	123	25,534.03

<b>County</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
La Plata	265	68,730.30
Lake	26	14,843.42
Larimer	847	240,627.59
Las Animas	177	67,997.00
Lincoln	28	8,856.33
Logan	101	41,816.58
Mesa	680	309,444.22
Mineral	4	1,582.45
Moffat	266	52,757.75
Montezuma	398	96,873.01
Montrose	97	26,612.71
Morgan	133	46,552.95
Not Selected	2	667.85
Otero	139	44,129.54
Ouray	4	1,193.47
Park	61	20,260.22
Phillips	51	12,626.01
Pitkin	13	5,192.41
Prowers	181	57,531.25
Pueblo	869	315,516.86
Rio Blanco	17	5,669.73
Rio Grande	160	70,655.35
Routt	67	15,648.61
Saguache	76	28,334.39
San Juan	28	12,559.95
San Miguel	12	4,225.95
Sedgwick	2	1,000.00
Summit	19	7,412.80
Teller	123	37,068.59
Washington	53	11,714.99
Weld	799	258,696.59
Yuma	40	9,376.22
<b>Total</b>	<b>16,903</b>	<b>7,283,733.63</b>



**ENERGY  
OUTREACH  
COLORADO**  
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**EXPENDITURES BY FUEL TYPE REPORT**

1/1/2019 - 12/31/2019

<b>Fuel</b>	<b>Vendor</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
<b>Electricity</b>			
	Black Hills Energy - Electric	954	343,380.54
	City of Burlington	73	16,299.13
	City of Delta	52	15,104.29
	City of Fort Collins Utilities	364	86,317.99
	City of Fort Morgan - Electric	5	1,321.10
	City of Glenwood Springs Electric Department	25	3,821.48
	City of Gunnison	18	4,761.04
	City of Holyoke	17	4,199.78
	City of La Junta	61	21,917.51
	City of Longmont	51	20,925.21
	City of Loveland	122	40,682.58
	City of Wray	4	726.71
	City of Yuma	10	2,170.67
	Delta-Montrose Electric Association (DMEA)	66	20,336.99
	DO NOT USE - Prairie Estates Energy	1	200.23
	Empire Electric Association, Inc.	273	64,834.13
	Fountain Utilities	58	19,517.26
	Grand Valley Power	62	18,824.75
	Gunnison County Electric Association	8	1,932.06
	High West Energy	2	605.93
	Highline Electric Association	18	3,586.93
	Holy Cross Energy	152	55,653.31
	Intermountain Rural Electric Association (IREA)	333	93,626.54
	KC Electric Association	20	3,829.71
	La Plata Electric Association (LPEA)	204	49,433.03
	Lamar Light and Power (City of Lamar)	134	44,789.26
	Las Animas Municipal Utilities	47	13,302.63

Fuel	Vendor	# Of Clients	Amount (in \$)
	Moon Lake Electric Association, Inc.	1	300.00
	Morgan County Rural Electric Association	17	5,737.59
	Mountain Parks Electric, Inc.	69	23,758.23
	Mountain View Electric Association (MVEA)	131	39,168.39
	Poudre Valley Rural Electric Association (PVREA)	48	11,630.35
	San Isabel Electric Association (SIEA)	50	16,662.84
	San Luis Valley Rural Electric Cooperative	67	24,778.25
	San Miguel Power Association	54	15,258.80
	Sangre de Cristo Electric Association	12	3,569.13
	Southeast Colorado Power Association	11	2,466.15
	Town of Estes Park	26	6,752.01
	Town of Fleming	1	193.07
	Town of Frederick	1	381.90
	Town of Granada	8	2,672.10
	Town of Haxtun	11	3,099.42
	Town of Holly	7	2,606.98
	Town of Julesburg	2	1,000.00
	Town of Oak Creek	4	1,615.20
	Town of Springfield	2	706.62
	United Power, Inc.	219	70,571.68
	White River Electric Association	14	4,299.51
	Xcel Energy - Electricity	2,445	880,956.05
	Y-W Electric Association	48	11,503.70
	Yampa Valley Electric Association (YVEA)	211	41,374.04
	<b>Total For Electricity</b>	<b>6,593</b>	<b>2,123,162.80</b>

## Firewood

	Alpine Lumber	262	99,940.00
	April Nichols (Firewood)	3	990.00
	Big R of Pueblo, Inc	4	1,962.87
	Bill Harding (firewood)	11	2,995.00
	Bridger Houston (fiewood)	4	2,000.00
	Cardenas Enterprises (Alesandro)	2	640.00
	Coal Creek Trading Post (firewood)	1	470.00
	Dean Kiahtipes (firewood)	1	320.00
	Dustin Blevins Wood	1	150.00

Fuel	Vendor	# Of Clients	Amount (in \$)
	Duval Firewood Service	1	300.00
	Filbert Aragon	2	920.00
	Firewood to Logging	5	2,280.00
	G & C Trucking	1	500.00
	Gary Mestas (firewood)	2	560.00
	Gary Small (firewood)	2	800.00
	Geiger Logging	5	2,500.00
	Gonzales Firewood Services	1	360.00
	High Timber Logging & Firewood	4	2,000.00
	Jeff Barnhart	1	350.00
	Joe Phillips (firewood)	2	1,000.00
	Johnny Ware (firewood)	5	1,350.00
	Jonna Smith (firewood)	3	750.00
	Justin David Inc.	8	2,600.00
	K & K Tree Service	3	1,037.49
	LJC Woods, LLC	3	700.00
	Lonny DuFrene (firewood)	1	350.00
	Matt Carolus (firewood)	1	500.00
	Michael Romine (firewood)	3	1,470.00
	Mike Carpenter (firewood)	1	400.00
	Mystic T Ranch (firewood)	1	500.00
	Nathan Bielz (firewood)	7	2,295.00
	Native Roots (firewood)	1	320.00
	Paul Castillo Jr (firewood)	2	450.00
	Robert E. Lockwood, Jr. (firewood)	44	17,140.00
	Robert Madrid (firewood)	1	300.00
	Ryan Lawn Care Service (firewood)	1	500.00
	Strong Services (firewood)	4	1,780.00
	Tiffany Clifton (firewood)	1	500.00
	Tim Marlers Construction (firewood)	1	450.00
	TNT Forest Products and Tree Service	6	3,000.00
	Tobias Moreno (firewood)	1	400.00
	Todd Kelm (firewood)	1	350.00
	Tom Vigil (firewood)	1	400.00
	William Bonney (firewood)	14	4,550.00
	<b>Total For Firewood</b>	<b>429</b>	<b>163,130.36</b>

Fuel	Vendor	# Of Clients	Amount (in \$)
<b>Fuel Oil</b>			
	Jones Oil	10	4,076.10
	Monte Vista Co-op - Fuel Oil	15	7,200.01
	Stone Oil	1	500.00
	Wallace Oil Co. (La Junta/Fuel Oil)	1	500.00
	<b>Total For Fuel Oil</b>	<b>27</b>	<b>12,276.11</b>
<b>Fuel Pellets</b>			
	Ace Hardware of Greeley (pellets)	1	300.48
	Big R of Alamosa (pellets)	1	24.59
	Big R of Evergreen LLC	1	100.37
	Big R of Trinidad, Inc.	3	1,486.00
	Foxworth Galbraith Lumber Company	1	12.83
	Fullmer's Ace Hardware	1	500.00
	Inglenook Energy Center (Stove Pellets)	8	2,098.32
	La Jara Trading Post	9	3,284.37
	MJK Sales & Feed, Inc. (pellets)	4	1,199.96
	Monte Vista Co-op - Pellets	2	672.79
	Moore Lumber & Hardware	2	588.20
	Nucla Country Co-op	3	1,067.52
	Ponderosa Lumber	1	269.00
	Silverton Hardware	3	1,615.57
	Slavens True Value Hardware	5	2,496.41
	Sonny's Ace Hardware	2	592.69
	Timberline Builders Supply	1	500.00
	Tractor Supply Co.	1	251.84
	<b>Total For Fuel Pellets</b>	<b>49</b>	<b>17,060.94</b>
<b>Gas</b>			
	American Conservation & Billing Solutions	2	357.85
	Atmos Energy	518	108,538.15
	Black Hills Energy - Gas	289	55,639.95
	City of Trinidad - Gas & Elec	88	36,083.02
	Colorado Natural Gas	35	10,990.00

Fuel	Vendor	# Of Clients	Amount (in \$)
	DO NOT USE - La Plata Electric Association	1	111.00
	Southern Ute Utilities	2	925.18
	Town of Aguilar	1	500.00
	Town of Ignacio	1	283.69
	Xcel Energy - Gas	620	178,916.41
	<b>Total For Gas</b>	<b>1,557</b>	<b>392,345.25</b>

#### Gas/Electric

	Boulder Housing Partners	1	402.53
	Center Municipal Utilities	13	3,854.30
	City of Fort Morgan - Gas/Electric	60	16,085.62
	Colorado Springs Utilities (CSU)	188	97,614.79
	Midwest Energy	1	141.23
	Xcel Energy - Gas and Electric	7,249	4,201,486.20
	<b>Total For Gas/Electric</b>	<b>7,512</b>	<b>4,319,584.67</b>

#### Kerosene

	Alta Fuels	17	8,233.26
	Monte Vista Co-op - Kerosene	1	500.00
	<b>Total For Kerosene</b>	<b>18</b>	<b>8,733.26</b>

#### Propane

	Affordable Fuels	4	2,000.00
	Affordable Propane	9	1,727.60
	Agfinity, Inc.	3	1,305.28
	AI's Gas Services Inc	39	15,298.47
	All American Propane	1	500.00
	AmeriGas - Alamosa	44	18,196.49
	AmeriGas - Bayfield	28	10,762.78
	AmeriGas - Carbondale	4	1,826.07
	AmeriGas - Colorado Springs	1	262.05
	AmeriGas - Craig	4	1,376.85
	AmeriGas - Delta	8	4,309.02

<b>Fuel</b>	<b>Vendor</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
	AmeriGas - Evergreen	3	940.66
	AmeriGas - Fairplay	2	1,000.00
	AmeriGas - Fort Collins	3	1,368.90
	AmeriGas - Grand Junction	9	4,500.00
	Amerigas - Gunnison	2	700.00
	AmeriGas - Pine Bluffs	1	500.00
	Anton Cooperative	1	336.00
	Apollo Propane	12	5,625.65
	Arkansas Valley Coop	1	500.00
	Arrowhead Propane Inc.	2	998.44
	Bailey Propane	6	2,933.53
	Basin Co-op	7	2,462.70
	Big Pines	1	500.00
	Blue Flame Gas Inc	2	505.00
	Bob's LP Gas, Inc.	2	499.20
	Bud's Propane	3	1,255.00
	CHS (formerly M & M Coop)	1	280.00
	Comfurt Gas, Inc.	1	500.00
	Conejos Propane	20	5,903.84
	Conley Propane LLC	11	4,591.85
	Cook Oil Company (propane)	3	1,393.03
	Country Gas	14	4,233.30
	Deluca Propane	2	569.42
	DJ Petroleum	3	955.50
	Eagle Oil Company	1	500.00
	Ed Glaser Propane, Inc.	1	500.00
	Edison Propane	11	4,830.00
	ENXX Propane	4	1,717.55
	Ferrellgas - Colorado Springs	4	1,559.34
	Ferrellgas - Cripple Creek	1	500.00
	Ferrellgas - Durango	12	3,998.22
	Ferrellgas - Grand Junction	18	5,353.49
	Ferrellgas - Henderson	4	1,926.80
	Ferrellgas - Steamboat Springs	4	2,264.03
	Fraley Propane	8	2,579.71
	Fred's Propane	3	1,500.00
	Fruita Consumers Co-op	1	500.00
	Gibson Service Station	3	810.00



<b>Fuel</b>	<b>Vendor</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
	Glaser Energy Group, Inc. - Colorado Springs	5	1,448.83
	Glaser Energy Group, Inc. - Divide	7	3,254.38
	Glaser Gas & Equipment - Kiowa	1	500.00
	Global Propane	3	1,228.00
	Henderson Propane	4	2,000.00
	High Plains LP Service	6	1,881.20
	Hill Petroleum	2	764.60
	Hygiene Propane	4	1,901.32
	Independent Propane Co.	20	9,167.48
	Ison Oil	4	1,003.50
	JC Propane	4	1,126.48
	Kuskie Oil	4	1,459.00
	La Veta Propane	2	596.92
	LP Gas Service	1	500.00
	Mar Gas Pueblo	6	2,212.50
	MFA Oil (formerly Basin Propane)	2	571.96
	Monte Vista Co-op - Propane	55	22,083.63
	Norup Gas, Inc.	2	695.69
	Peak to Peak Propane	1	500.00
	Pioneer Propane	5	1,715.51
	Polar Gas (formerly Reed Oil)	12	5,898.61
	Poudre Valley Coop Assn. Inc.	1	300.00
	Pro-Gas LLC	4	1,992.92
	Rocky Mountain LP Gas	6	2,515.05
	San Isabel Services Propane	8	3,480.50
	San Luis Propane	11	4,099.90
	Scholl Oil & Transportation Co.	2	743.48
	Schrader Propane - Steamboat	2	1,000.00
	Selph's Propane	9	2,947.79
	Silverton LP Gas	13	6,486.65
	South Fork Propane Co.	2	786.40
	Spring Valley Gas Inc	3	1,495.25
	Sterling Fuels, Inc.	2	850.00
	Stratton Equity Coop	3	1,377.80
	Suburban Propane - Cortez	19	7,995.58
	Suburban Propane of Denver	1	257.13
	Sunshine Propane, LLC	1	200.00

<b>Fuel</b>	<b>Vendor</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
	Ute Mountain Tribe Propane	10	2,856.08
	Wallace Gas & Oil Inc (Lamar)	1	498.56
	White River Energy	4	1,485.00
	<b>Total For Propane</b>	<b>584</b>	<b>231,033.47</b>
<b>Unknown</b>			
	DO NOT USE - La Plata Electric	1	224.48
	<b>Total For Unknown</b>	<b>1</b>	<b>224.48</b>
<b>Water</b>			
	Aurora Water	133	16,182.29
	<b>Total For Water</b>	<b>133</b>	<b>16,182.29</b>
<b>Total</b>		<b>16,903</b>	<b>7,283,733.63</b>



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**EXPENDITURES BY VENDOR REPORT**

1/1/2019 - 12/31/2019

<b>Vendor</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
Ace Hardware of Greeley (pellets)	1	300.48
Affordable Fuels	4	2,000.00
Affordable Propane	9	1,727.60
Agfinity, Inc.	3	1,305.28
Al's Gas Services Inc	39	15,298.47
All American Propane	1	500.00
Allpine Lumber	262	99,940.00
Alta Fuels	17	8,233.26
American Conservation & Billing Solutions	2	357.85
AmeriGas - Alamosa	44	18,196.49
AmeriGas - Bayfield	28	10,762.78
AmeriGas - Carbondale	4	1,826.07
AmeriGas - Colorado Springs	1	262.05
AmeriGas - Craig	4	1,376.85
AmeriGas - Delta	8	4,309.02
AmeriGas - Evergreen	3	940.66
AmeriGas - Fairplay	2	1,000.00
AmeriGas - Fort Collins	3	1,368.90
AmeriGas - Grand Junction	9	4,500.00
Amerigas - Gunnison	2	700.00
AmeriGas - Pine Bluffs	1	500.00
Anton Cooperative	1	336.00
Apollo Propane	12	5,625.65
April Nichols (Firewood)	3	990.00
Arkansas Valley Coop	1	500.00
Arrowhead Propane Inc.	2	998.44
Atmos Energy	518	108,538.15
Aurora Water	133	16,182.29
Bailey Propane	6	2,933.53
Basin Co-op	7	2,462.70
Big Pines	1	500.00
Big R of Alamosa (pellets)	1	24.59
Big R of Evergreen LLC	1	100.37

<b>Vendor</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
Big R of Pueblo, Inc	4	1,962.87
Big R of Trinidad, Inc.	3	1,486.00
Bill Harding (firewood)	11	2,995.00
Black Hills Energy - Electric	954	343,380.54
Black Hills Energy - Gas	289	55,639.95
Blue Flame Gas Inc	2	505.00
Bob's LP Gas, Inc.	2	499.20
Boulder Housing Partners	1	402.53
Bridger Houston (fiewood)	4	2,000.00
Bud's Propane	3	1,255.00
Cardenas Enterprises (Alesandro)	2	640.00
Center Municipal Utilities	13	3,854.30
CHS (formerly M & M Coop)	1	280.00
City of Burlington	73	16,299.13
City of Delta	52	15,104.29
City of Fort Collins Utilities	364	86,317.99
City of Fort Morgan - Electric	5	1,321.10
City of Fort Morgan - Gas/Electric	60	16,085.62
City of Glenwood Springs Electric Department	25	3,821.48
City of Gunnison	18	4,761.04
City of Holyoke	17	4,199.78
City of La Junta	61	21,917.51
City of Longmont	51	20,925.21
City of Loveland	122	40,682.58
City of Trinidad - Gas & Elec	88	36,083.02
City of Wray	4	726.71
City of Yuma	10	2,170.67
Coal Creek Trading Post (firewood)	1	470.00
Colorado Natural Gas	35	10,990.00
Colorado Springs Utilities (CSU)	188	97,614.79
Comfort Gas, Inc.	1	500.00
Conejos Propane	20	5,903.84
Conley Propane LLC	11	4,591.85
Cook Oil Company (propane)	3	1,393.03
Country Gas	14	4,233.30
Dean Kiahtipes (firewood)	1	320.00
Delta-Montrose Electric Association (DMEA)	66	20,336.99
Deluca Propane	2	569.42
DJ Petroleum	3	955.50
DO NOT USE - La Plata Electric	1	224.48
DO NOT USE - La Plata Electric Association	1	111.00

<b>Vendor</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
DO NOT USE - Prairie Estates Energy	1	200.23
Dustin Blevins Wood	1	150.00
Duval Firewood Service	1	300.00
Eagle Oil Company	1	500.00
Ed Glaser Propane, Inc.	1	500.00
Edison Propane	11	4,830.00
Empire Electric Association, Inc.	273	64,834.13
ENXX Propane	4	1,717.55
Ferrellgas - Colorado Springs	4	1,559.34
Ferrellgas - Cripple Creek	1	500.00
Ferrellgas - Durango	12	3,998.22
Ferrellgas - Grand Junction	18	5,353.49
Ferrellgas - Henderson	4	1,926.80
Ferrellgas - Steamboat Springs	4	2,264.03
Filbert Aragon	2	920.00
Firewood to Logging	5	2,280.00
Fountain Utilities	58	19,517.26
Foxworth Galbraith Lumber Company	1	12.83
Fraley Propane	8	2,579.71
Fred's Propane	3	1,500.00
Fruita Consumers Co-op	1	500.00
Fullmer's Ace Hardware	1	500.00
G & C Trucking	1	500.00
Gary Mestas (firewood)	2	560.00
Gary Small (firewood)	2	800.00
Geiger Logging	5	2,500.00
Gibson Service Station	3	810.00
Glaser Energy Group, Inc. - Colorado Springs	5	1,448.83
Glaser Energy Group, Inc. - Divide	7	3,254.38
Glaser Gas & Equipment - Kiowa	1	500.00
Global Propane	3	1,228.00
Gonzales Firewood Services	1	360.00
Grand Valley Power	62	18,824.75
Gunnison County Electric Association	8	1,932.06
Henderson Propane	4	2,000.00
High Plains LP Service	6	1,881.20
High Timber Logging & Firewood	4	2,000.00
High West Energy	2	605.93
Highline Electric Association	18	3,586.93
Hill Petroleum	2	764.60
Holy Cross Energy	152	55,653.31

<b>Vendor</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
Hygiene Propane	4	1,901.32
Independent Propane Co.	20	9,167.48
Inglenook Energy Center (Stove Pellets)	8	2,098.32
Intermountain Rural Electric Association (IREA)	333	93,626.54
Ison Oil	4	1,003.50
JC Propane	4	1,126.48
Jeff Barnhart	1	350.00
Joe Phillips (firewood)	2	1,000.00
Johnny Ware (firewood)	5	1,350.00
Jones Oil	10	4,076.10
Jonna Smith (firewood)	3	750.00
Justin David Inc.	8	2,600.00
K & K Tree Service	3	1,037.49
KC Electric Association	20	3,829.71
Kuskie Oil	4	1,459.00
La Jara Trading Post	9	3,284.37
La Plata Electric Association (LPEA)	204	49,433.03
La Veta Propane	2	596.92
Lamar Light and Power (City of Lamar)	134	44,789.26
Las Animas Municipal Utilities	47	13,302.63
LJC Woods, LLC	3	700.00
Lonny DuFrene (firewood)	1	350.00
LP Gas Service	1	500.00
Mar Gas Pueblo	6	2,212.50
Matt Carolus (firewood)	1	500.00
MFA Oil (formerly Basin Propane)	2	571.96
Michael Romine (firewood)	3	1,470.00
Midwest Energy	1	141.23
Mike Carpenter (firewood)	1	400.00
MJK Sales & Feed, Inc. (pellets)	4	1,199.96
Monte Vista Co-op - Fuel Oil	15	7,200.01
Monte Vista Co-op - Kerosene	1	500.00
Monte Vista Co-op - Pellets	2	672.79
Monte Vista Co-op - Propane	55	22,083.63
Moon Lake Electric Association, Inc.	1	300.00
Moore Lumber & Hardware	2	588.20
Morgan County Rural Electric Association	17	5,737.59
Mountain Parks Electric, Inc.	69	23,758.23
Mountain View Electric Association (MVEA)	131	39,168.39
Mystic T Ranch (firewood)	1	500.00
Nathan Bielz (firewood)	7	2,295.00

<b>Vendor</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
Native Roots (firewood)	1	320.00
Norup Gas, Inc.	2	695.69
Nucla Country Co-op	3	1,067.52
Paul Castillo Jr (firewood)	2	450.00
Peak to Peak Propane	1	500.00
Pioneer Propane	5	1,715.51
Polar Gas (formerly Reed Oil)	12	5,898.61
Ponderosa Lumber	1	269.00
Poudre Valley Coop Assn. Inc.	1	300.00
Poudre Valley Rural Electric Association (PVREA)	48	11,630.35
Pro-Gas LLC	4	1,992.92
Robert E. Lockwood, Jr. (firewood)	44	17,140.00
Robert Madrid (firewood)	1	300.00
Rocky Mountain LP Gas	6	2,515.05
Ryan Lawn Care Service (firewood)	1	500.00
San Isabel Electric Association (SIEA)	50	16,662.84
San Isabel Services Propane	8	3,480.50
San Luis Propane	11	4,099.90
San Luis Valley Rural Electric Cooperative	67	24,778.25
San Miguel Power Association	54	15,258.80
Sangre de Cristo Electric Association	12	3,569.13
Scholl Oil & Transportation Co.	2	743.48
Schrader Propane - Steamboat	2	1,000.00
Selph's Propane	9	2,947.79
Silverton Hardware	3	1,615.57
Silverton LP Gas	13	6,486.65
Slavens True Value Hardware	5	2,496.41
Sonny's Ace Hardware	2	592.69
South Fork Propane Co.	2	786.40
Southeast Colorado Power Association	11	2,466.15
Southern Ute Utilities	2	925.18
Spring Valley Gas Inc	3	1,495.25
Sterling Fuels, Inc.	2	850.00
Stone Oil	1	500.00
Stratton Equity Coop	3	1,377.80
Strong Services (firewood)	4	1,780.00
Suburban Propane - Cortez	19	7,995.58
Suburban Propane of Denver	1	257.13
Sunshine Propane, LLC	1	200.00
Tiffany Clifton (firewood)	1	500.00
Tim Marlers Construction (firewood)	1	450.00

<b>Vendor</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
Timberline Builders Supply	1	500.00
TNT Forest Products and Tree Service	6	3,000.00
Tobias Moreno (firewood)	1	400.00
Todd Kelm (firewood)	1	350.00
Tom Vigil (firewood)	1	400.00
Town of Aguilar	1	500.00
Town of Estes Park	26	6,752.01
Town of Fleming	1	193.07
Town of Frederick	1	381.90
Town of Granada	8	2,672.10
Town of Haxtun	11	3,099.42
Town of Holly	7	2,606.98
Town of Ignacio	1	283.69
Town of Julesburg	2	1,000.00
Town of Oak Creek	4	1,615.20
Town of Springfield	2	706.62
Tractor Supply Co.	1	251.84
United Power, Inc.	219	70,571.68
Ute Mountain Tribe Propane	10	2,856.08
Wallace Gas & Oil Inc (Lamar)	1	498.56
Wallace Oil Co. (La Junta/Fuel Oil)	1	500.00
White River Electric Association	14	4,299.51
White River Energy	4	1,485.00
William Bonney (firewood)	14	4,550.00
Xcel Energy - Electricity	2,445	880,956.05
Xcel Energy - Gas	620	178,916.41
Xcel Energy - Gas and Electric	7,249	4,201,486.20
Y-W Electric Association	48	11,503.70
Yampa Valley Electric Association (YVEA)	211	41,374.04
<b>Total</b>	<b>16,903</b>	<b>7,283,733.63</b>





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**EXPENDITURES BY COUNTY REPORT**

5/1/2019 - 10/31/2019

<b>County</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
Adams	667	324,495.43
Alamosa	136	61,461.45
Arapahoe	994	563,963.56
Archuleta	9	2,175.48
Baca	2	706.62
Bent	17	5,328.21
Boulder	262	120,730.25
Broomfield	61	26,471.98
Chaffee	29	5,005.07
Cheyenne	1	126.48
Clear Creek	19	7,355.09
Conejos	113	46,406.33
Costilla	151	59,068.30
Crowley	18	5,230.18
Custer	7	2,555.58
Delta	50	15,658.30
Denver	1,491	809,184.36
Dolores	9	1,957.64
Douglas	140	45,195.89
Eagle	44	11,818.48
El Paso	197	84,044.55
Elbert	12	5,080.36
Fremont	85	26,713.72
Garfield	104	38,577.13
Gilpin	11	5,317.54
Grand	36	11,215.37
Gunnison	12	3,960.54
Huerfano	6	2,225.03
Jackson	1	500.00
Jefferson	733	367,399.24
Kit Carson	64	13,458.69
La Plata	115	27,680.89

<b>County</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
Lake	11	5,689.77
Larimer	457	134,174.73
Las Animas	122	44,823.12
Lincoln	17	4,828.21
Logan	54	21,943.31
Mesa	381	169,538.16
Mineral	3	1,217.18
Moffat	145	28,688.87
Montezuma	164	34,647.88
Montrose	42	11,078.86
Morgan	57	17,463.26
Not Selected	1	280.03
Otero	76	24,188.55
Ouray	2	375.20
Park	27	8,944.87
Phillips	17	3,801.41
Pitkin	6	2,573.11
Prowers	78	25,804.81
Pueblo	303	117,713.92
Rio Blanco	5	1,854.62
Rio Grande	82	38,837.62
Routt	12	3,331.03
Saguache	37	13,930.30
San Juan	11	6,074.77
San Miguel	4	1,896.47
Sedgwick	2	1,000.00
Summit	4	1,141.78
Teller	39	13,293.17
Washington	30	7,141.43
Weld	410	125,594.59
Yuma	25	5,398.90
<b>Total</b>	<b>8,220</b>	<b>3,578,337.67</b>



**ENERGY  
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**EXPENDITURES BY FUEL TYPE REPORT**

5/1/2019 - 10/31/2019

<b>Fuel</b>	<b>Vendor</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
<b>Electricity</b>			
	Black Hills Energy - Electric	342	130,172.39
	City of Burlington	37	8,482.87
	City of Delta	18	5,425.72
	City of Fort Collins Utilities	187	45,339.54
	City of Fort Morgan - Electric	2	635.70
	City of Glenwood Springs Electric Department	12	2,043.65
	City of Gunnison	4	1,171.73
	City of Holyoke	4	952.34
	City of La Junta	36	13,535.52
	City of Longmont	26	10,475.03
	City of Loveland	67	23,136.76
	City of Wray	4	726.71
	City of Yuma	6	1,267.55
	Delta-Montrose Electric Association (DMEA)	20	5,497.28
	DO NOT USE - Prairie Estates Energy	1	200.23
	Empire Electric Association, Inc.	119	25,186.60
	Fountain Utilities	17	5,099.75
	Grand Valley Power	31	8,946.45
	Gunnison County Electric Association	2	292.85
	High West Energy	1	305.93
	Highline Electric Association	12	2,564.29
	Holy Cross Energy	61	18,355.71
	Intermountain Rural Electric Association (IREA)	148	40,345.22
	KC Electric Association	13	2,388.65
	La Plata Electric Association (LPEA)	88	20,057.76
	Lamar Light and Power (City of Lamar)	59	20,791.04
	Las Animas Municipal Utilities	16	5,097.40

Fuel	Vendor	# Of Clients	Amount (in \$)
	Morgan County Rural Electric Association	7	2,377.32
	Mountain Parks Electric, Inc.	23	6,845.76
	Mountain View Electric Association (MVEA)	48	15,168.45
	Poudre Valley Rural Electric Association (PVREA)	24	5,723.12
	San Isabel Electric Association (SIEA)	23	6,421.57
	San Luis Valley Rural Electric Cooperative	36	13,546.16
	San Miguel Power Association	18	5,314.29
	Sangre de Cristo Electric Association	5	1,313.48
	Southeast Colorado Power Association	4	503.70
	Town of Estes Park	13	2,467.12
	Town of Haxtun	2	707.00
	Town of Holly	4	1,626.51
	Town of Julesburg	2	1,000.00
	Town of Springfield	2	706.62
	United Power, Inc.	140	43,509.02
	White River Electric Association	5	1,552.81
	Xcel Energy - Electricity	1,164	409,274.77
	Y-W Electric Association	27	6,898.72
	Yampa Valley Electric Association (YVEA)	98	20,289.31
	<b>Total For Electricity</b>	<b>2,978</b>	<b>943,740.40</b>

## Firewood

	Allpine Lumber	137	52,190.00
	Big R of Pueblo, Inc	4	1,962.87
	Bill Harding (firewood)	8	2,300.00
	Cardenas Enterprises (Alesandro)	2	640.00
	Coal Creek Trading Post (firewood)	1	470.00
	Dean Kiahtipes (firewood)	1	320.00
	G & C Trucking	1	500.00
	Gary Mestas (firewood)	1	280.00
	Geiger Logging	1	500.00
	High Timber Logging & Firewood	1	500.00
	Joe Phillips (firewood)	1	500.00
	Johnny Ware (firewood)	1	270.00
	Justin David Inc.	4	1,360.00
	K & K Tree Service	1	500.00

Fuel	Vendor	# Of Clients	Amount (in \$)
	LJC Woods, LLC	1	175.00
	Michael Romine (firewood)	1	490.00
	Nathan Bielz (firewood)	2	720.00
	Robert E. Lockwood, Jr. (firewood)	21	8,080.00
	Strong Services (firewood)	1	420.00
	TNT Forest Products and Tree Service	1	500.00
	William Bonney (firewood)	8	2,750.00
	<b>Total For Firewood</b>	<b>199</b>	<b>75,427.87</b>
<b>Fuel Oil</b>			
	Jones Oil	2	905.00
	Monte Vista Co-op - Fuel Oil	12	5,700.01
	Wallace Oil Co. (La Junta/Fuel Oil)	1	500.00
	<b>Total For Fuel Oil</b>	<b>15</b>	<b>7,105.01</b>
<b>Fuel Pellets</b>			
	Ace Hardware of Greeley (pellets)	1	300.48
	Big R of Trinidad, Inc.	3	1,486.00
	Foxworth Galbraith Lumber Company	1	12.83
	Inglenook Energy Center (Stove Pellets)	4	827.42
	La Jara Trading Post	4	1,336.58
	MJK Sales & Feed, Inc. (pellets)	2	619.98
	Monte Vista Co-op - Pellets	2	672.79
	Nucla Country Co-op	2	698.50
	Ponderosa Lumber	1	269.00
	Silverton Hardware	2	1,000.00
	Slavens True Value Hardware	2	1,000.00
	Timberline Builders Supply	1	500.00
	<b>Total For Fuel Pellets</b>	<b>25</b>	<b>8,723.58</b>
<b>Gas</b>			
	American Conservation & Billing Solutions	1	157.85
	Atmos Energy	250	49,516.09
	Black Hills Energy - Gas	138	25,418.22

Fuel	Vendor	# Of Clients	Amount (in \$)
	City of Trinidad - Gas & Elec	54	20,555.92
	Colorado Natural Gas	13	3,996.41
	Town of Aguilar	1	500.00
	Town of Ignacio	1	283.69
	Xcel Energy - Gas	324	92,308.00
	<b>Total For Gas</b>	<b>782</b>	<b>192,736.18</b>

#### Gas/Electric

	Center Municipal Utilities	5	1,618.15
	City of Fort Morgan - Gas/Electric	33	8,971.88
	Colorado Springs Utilities (CSU)	105	58,289.90
	Xcel Energy - Gas and Electric	3,758	2,166,823.47
	<b>Total For Gas/Electric</b>	<b>3,901</b>	<b>2,235,703.40</b>

#### Kerosene

	Alta Fuels	9	4,314.00
	<b>Total For Kerosene</b>	<b>9</b>	<b>4,314.00</b>

#### Propane

	Affordable Fuels	2	1,000.00
	Affordable Propane	2	307.94
	Agfinity, Inc.	1	500.00
	Al's Gas Services Inc	32	12,706.80
	All American Propane	1	500.00
	AmeriGas - Alamosa	24	9,200.56
	AmeriGas - Bayfield	11	4,108.98
	AmeriGas - Carbondale	1	500.00
	AmeriGas - Craig	2	1,000.00
	AmeriGas - Delta	6	3,310.22
	AmeriGas - Evergreen	3	940.66
	AmeriGas - Fairplay	1	500.00
	AmeriGas - Fort Collins	1	368.90
	AmeriGas - Grand Junction	3	1,500.00
	Amerigas - Gunnison	2	700.00

<b>Fuel</b>	<b>Vendor</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
	AmeriGas - Pine Bluffs	1	500.00
	Apollo Propane	7	3,385.00
	Arkansas Valley Coop	1	500.00
	Arrowhead Propane Inc.	1	498.44
	Bailey Propane	3	1,444.53
	Basin Co-op	3	1,106.00
	Blue Flame Gas Inc	1	330.00
	Bud's Propane	1	255.00
	Comfurt Gas, Inc.	1	500.00
	Conejos Propane	11	3,282.00
	Conley Propane LLC	2	953.05
	Cook Oil Company (propane)	1	457.05
	Country Gas	4	1,043.25
	Deluca Propane	1	275.33
	Edison Propane	2	902.00
	ENXX Propane	1	566.15
	Ferrellgas - Colorado Springs	3	1,059.34
	Ferrellgas - Cripple Creek	1	500.00
	Ferrellgas - Durango	3	1,160.42
	Ferrellgas - Grand Junction	5	1,110.74
	Ferrellgas - Henderson	2	926.80
	Fraley Propane	3	771.25
	Fred's Propane	2	1,000.00
	Fruita Consumers Co-op	1	500.00
	Glaser Energy Group, Inc. - Colorado Springs	4	1,258.83
	Glaser Energy Group, Inc. - Divide	4	1,850.09
	Global Propane	1	500.00
	High Plains LP Service	4	1,348.20
	Independent Propane Co.	6	3,000.00
	Ison Oil	3	803.50
	JC Propane	2	692.75
	Kuskie Oil	2	659.00
	Mar Gas Pueblo	3	959.01
	Monte Vista Co-op - Propane	34	12,784.71
	Norup Gas, Inc.	2	695.69
	Peak to Peak Propane	1	500.00
	Polar Gas (formerly Reed Oil)	4	1,937.79

<b>Fuel</b>	<b>Vendor</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
	Pro-Gas LLC	2	992.92
	Rocky Mountain LP Gas	3	1,243.53
	San Isabel Services Propane	4	1,820.37
	San Luis Propane	7	2,424.42
	Scholl Oil & Transportation Co.	1	243.48
	Schrader Propane - Steamboat	1	500.00
	Selph's Propane	2	666.51
	Silverton LP Gas	7	3,913.77
	South Fork Propane Co.	1	400.00
	Stratton Equity Coop	2	1,000.00
	Suburban Propane - Cortez	6	2,194.27
	Ute Mountain Tribe Propane	4	1,232.00
	Wallace Gas & Oil Inc (Lamar)	1	498.56
	White River Energy	2	625.00
	<b>Total For Propane</b>	<b>266</b>	<b>104,914.81</b>
<b>Water</b>			
	Aurora Water	45	5,672.42
	<b>Total For Water</b>	<b>45</b>	<b>5,672.42</b>
<b>Total</b>		<b>8,220</b>	<b>3,578,337.67</b>





**ENERGY  
OUTREACH  
COLORADO**  
Together We Power Stability

**EXPENDITURES BY VENDOR REPORT**

5/1/2019 - 10/31/2019

<b>Vendor</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
Ace Hardware of Greeley (pellets)	1	300.48
Affordable Fuels	2	1,000.00
Affordable Propane	2	307.94
Agfinity, Inc.	1	500.00
Al's Gas Services Inc	32	12,706.80
All American Propane	1	500.00
Allpine Lumber	137	52,190.00
Alta Fuels	9	4,314.00
American Conservation & Billing Solutions	1	157.85
AmeriGas - Alamosa	24	9,200.56
AmeriGas - Bayfield	11	4,108.98
AmeriGas - Carbondale	1	500.00
AmeriGas - Craig	2	1,000.00
AmeriGas - Delta	6	3,310.22
AmeriGas - Evergreen	3	940.66
AmeriGas - Fairplay	1	500.00
AmeriGas - Fort Collins	1	368.90
AmeriGas - Grand Junction	3	1,500.00
Amerigas - Gunnison	2	700.00
AmeriGas - Pine Bluffs	1	500.00
Apollo Propane	7	3,385.00
Arkansas Valley Coop	1	500.00
Arrowhead Propane Inc.	1	498.44
Atmos Energy	250	49,516.09
Aurora Water	45	5,672.42
Bailey Propane	3	1,444.53
Basin Co-op	3	1,106.00
Big R of Pueblo, Inc	4	1,962.87
Big R of Trinidad, Inc.	3	1,486.00
Bill Harding (firewood)	8	2,300.00
Black Hills Energy - Electric	342	130,172.39
Black Hills Energy - Gas	138	25,418.22
Blue Flame Gas Inc	1	330.00

<b>Vendor</b>	<b># Of Clients</b>	<b>Amount (in \$)</b>
Bud's Propane	1	255.00
Cardenas Enterprises (Alesandro)	2	640.00
Center Municipal Utilities	5	1,618.15
City of Burlington	37	8,482.87
City of Delta	18	5,425.72
City of Fort Collins Utilities	187	45,339.54
City of Fort Morgan - Electric	2	635.70
City of Fort Morgan - Gas/Electric	33	8,971.88
City of Glenwood Springs Electric Department	12	2,043.65
City of Gunnison	4	1,171.73
City of Holyoke	4	952.34
City of La Junta	36	13,535.52
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City of Loveland	67	23,136.76
City of Trinidad - Gas & Elec	54	20,555.92
City of Wray	4	726.71
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Coal Creek Trading Post (firewood)	1	470.00
Colorado Natural Gas	13	3,996.41
Colorado Springs Utilities (CSU)	105	58,289.90
Comfort Gas, Inc.	1	500.00
Conejos Propane	11	3,282.00
Conley Propane LLC	2	953.05
Cook Oil Company (propane)	1	457.05
Country Gas	4	1,043.25
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White River Energy	2	625.00

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