

Energy

S O U R C E



ENERGY OUTREACH COLORADO

Helping all Coloradans afford home energy.

EOC Expanding Efforts to Support Energy Affordability

Note: This issue of Energy Source also serves as our 2006-07 annual report; financial statements are on page 7.

Home energy costs are volatile and steadily increasing. Public energy assistance funding is not keeping pace. The bottom line — Colorado's low-income families are spending 20 to 50 cents out of every dollar earned on home energy costs.

Energy Outreach Colorado — the state's only non-profit dedicated to helping all Coloradans afford home energy — is addressing this energy affordability crisis by:

- Raising millions of dollars in additional energy assistance funding
- Distributing Energy Savings Kits to low-income households
- Advocating for affordable energy policies
- Funding energy efficiency upgrades for affordable housing developments and non-profit residential facilities
- Providing education about energy conservation

Since our inception in 1989, Energy Outreach Colorado has distributed about \$85 million to help all Coloradans afford home energy.

On average, our administration costs are about 7% of our total budget, allowing 93 cents from every dollar to go directly to families in need.

Right: Energy Outreach Colorado sponsored an Energy Assistance Expo in Denver to help these attendees and hundreds more fill out energy assistance applications and learn about ways to conserve energy.



2006-07 EOC Achievements

- \$6.15 million in energy assistance was distributed to 100 assistance agencies to help about 105,000 households
- \$714,000 was contributed to 14 organizations to fund energy efficiency measures in about 1,000 affordable housing units
- A \$160,000 grant increased the energy efficiency of eight nonprofit shelters
- About 6,000 Colorado students in 23 schools received energy education through the Energy Hog program
- Since 1989, EOC has raised \$92.6 million to support energy affordability in Colorado



Adam Goldman, President
Energy Outreach Colorado
Board of Directors



ENERGY OUTREACH COLORADO

O U T L O O K

FROM THE BOARD PRESIDENT: ADAM GOLDMAN

Keeping home energy affordable in Colorado is a challenge, particularly in today's climate of increasing energy costs and shrinking public funding for low-income assistance.

Energy Outreach Colorado was established to address this challenge by raising funds through individual, corporate and foundation donors. Thanks to the incredible generosity of contributors such as you, EOC has distributed \$85 million in the past 19 years to help low-income families and seniors stay warm and safe in their homes.

We have many supporters who deserve special recognition in this effort:

- The energy utility industry contributed significantly in 2006-07 and provided daily assistance to apply energy assistance credits directly to low-income recipients' accounts. Our largest donors included Xcel Energy (\$3.4 million), Aquila (\$100,000), Atmos Energy (\$100,000) and SourceGas (\$60,000).
- The oil and gas industry, including more than 30 companies and trade associations, contributed nearly \$500,000 last year.
- Energy Outreach Colorado's dedicated board of directors and staff. We were pleased to welcome to our board Howard Boigon of Hogan & Hartson, Patricia Nelson Limerick of the University of Colorado and Troy Whitmore of United Power. Added to the EOC staff were Lisa McDonald, development director, and Heather Gullen, administrative and program assistant.

With these resources, we're focused on reaching out to the approximately 370,000 households in the state

considered to be low-income through these programs:

- Energy Assistance – provides financial help during a time of economic hardship so families aren't faced with having to choose between remaining warm and secure in their home or having to do without basic necessities or move
- Energy Solutions – provides access to energy efficient affordable housing so families can better afford their monthly energy costs
- Education – teaches youth and families how to wisely manage their energy dollars
- Advocacy – pursues Colorado and national energy policies to support safe, healthy and affordable housing

Our newest initiatives are part of Colorado's efforts to emphasize energy efficiency. We helped form a collaboration of funders that is paying for energy efficiency upgrades to qualifying non-profit residential facilities, such as homeless shelters. We're also working with the Governor's Energy Office to distribute Energy Savings Kits containing energy efficient measures to low-income families.

As we continue our mission of making home energy affordable for all Coloradans, we thank you for your critically-needed support. We very much appreciate and rely on your dedication to help Colorado's communities remain vibrant and strong.

Together we generate the power to help.

Adam Goldman, President
Energy Outreach Colorado
Board of Directors

Energy Outreach Colorado

is the only independent, non-profit organization in the state that raises money to help limited income Coloradans afford home energy.

Energy Outreach Colorado relies on private donations, corporate contributions and foundation grants.

We have received top ratings from Charity Navigator for six consecutive years and are an accredited charity member of the Better Business Bureau.



Energy Assistance Program

Energy Outreach Colorado distributed \$6.15 million in 2006-07 to help about 105,000 limited income families and seniors pay a portion of their home energy bills.

More than one in five Colorado households qualifies for energy assistance based on income, according to 2000 U.S. Census data. Without assistance, many are forced to do without basic necessities like food or medical care in order to pay their energy bills. Others live in unhealthy or unsafe conditions to avoid using energy.

Energy Outreach Colorado granted \$5 million for energy assistance to the Charitable Energy Network of more than 100 emergency assistance sites across the state. These agencies identify and work with struggling families in their communities. Funds are distributed as direct payments to local utility and fuel companies. This year-round program began in 1994.

In addition, Energy Outreach Colorado contributed \$1.15 million to the state's Low-Income Energy Assistance Program (LEAP), a federal block grant administered by the Department of Human Services. Colorado's LEAP program runs November through April and assists families at 185 percent of the federal poverty level or below.

I spent 18 years in eastern Colorado. I know the cold winters and no heat. Thanks for your great program.

– EOC Donor

Grant Advisory Committee: Stefka Franchi, Habitat for Humanity Colorado; Dorothy Hervey, Legal Aid Society; Elizabeth Horn, Community Leader; Nan Morehead, Denver Human Services; Tracy Kraft Tharp, Consultant; Tracy Osborn, Denver Human Services; Debra Rubio, Colorado Springs Utilities; Silvia Van Horn, Colorado Springs Utilities; Mary Ann Valeska, Senior Housing Options; Shelly Wallace, Energy Outreach Colorado



Mary knows how thin the line is between making ends meet and facing financial trouble. The 27-year-old was capably supporting herself and her two children until she became ill, was rushed to the emergency room twice, then began experiencing seizures. She was placed on medical leave for several weeks, which left her without a paycheck and facing mounting medical bills.

Mary sought help from Las Animas Helping Hands, one of the emergency assistance agencies funded by Energy Outreach Colorado. She was granted energy assistance to pay a portion of her overdue electric bill.

“Without their assistance, I would probably have had my electricity shut off, which would have eliminated my ability to prepare food amongst other household necessities,” she said. “Las Animas Helping Hands has given me help in one of the most desperate financial moments of my life, and for that, I will be forever grateful.”

Energy Solutions Program

Energy Outreach Colorado provides funding to increase the energy efficiency of affordable housing and shelters. EOC also offers energy education and home weatherization programs.

Energy Efficient Housing

In 2006-07 we awarded \$600,000 to 14 organizations that installed energy efficiency measures in more than 1,000 affordable housing units:

- Adams County Housing Authority
- Boulder Housing Partners
- Center for Resource Conservation
- Center Housing Authority
- Center Housing Authority/iCAST
- Colorado Energy Science Center
- Colorado Rural Housing Development Corp.
- Colorado Springs Utilities
- Growing Home
- Habitat for Humanity Colorado
- Northeast Denver Housing Center
- Rebuilding Together
- South Central Council of Governments
- Thistle Community Housing

Energy Education

About 6,000 elementary students in 23 Colorado schools participated in the Energy Hog Traveling Road Show to learn where energy comes from, how it powers our lives and how it can be conserved. EOC and the Colorado Energy Science Center offer the free show with funding from the Scientific and Cultural Facilities District and the Office for Resource Efficiency. Since 2003, the show has reached nearly 25,000 students.



Home Weatherization

Energy Outreach Colorado distributed free Energy Savings Kits provided by the Governor's Energy Office to thousands of low-income households that received assistance in

Nonprofit Shelter Improvements

Through our Nonprofit Energy Efficiency Program (NEEP), we funded energy audits and efficiency improvements for eight Denver-area shelters managed by: Family Tree, Gateway Battered Women's Shelter, SafeHouse Denver, Urban Peak and Volunteers of America. Support for the 2006 pilot was contributed by Xcel Energy Foundation, Denver Foundation, Daniels Fund, Mile High United Way and the Governor's Energy Office.



These clients at Family Tree's House of Hope are among hundreds who benefit from an EOC program to make nonprofit shelters more energy efficient.

paying their utility bill. The kits include compact fluorescent light bulbs, high efficiency shower heads, thermometers and educational materials. We also manage a toll-free hotline 1-866-HEAT-HELP (1-866-432-8435) to provide information about weatherization services, LEAP and Energy Outreach assistance, and options for donating to Energy Outreach Colorado.

Grant Advisory Committee: George Ballaseux, Consultant; Dian Callaghan, EOC Board Member; Chris Fuller, Governor's Energy Office; Ravi Malhotra, International Center for Appropriate and Sustainable Technology; Jennie Miller, Energy Outreach Colorado; Mike Moore, Low-income Energy Assistance Commission; Sue Reilly, Enermodal Engineering

Energy Outreach Colorado Agency Partners by Region

Denver-Metro and Boulder

ACS Lift, Adventist Community Service
Adams County Housing Authority
Almost Home
Association for Senior Citizens
Aurora InterChurch Task Force
Boulder County AIDS Project
Boulder Housing Partners
Broadway Assistance Center
Castle Rock Comm. Inter-Church Task Force
Catholic Charities, Denver
Center for Resource Conservation
City of Arvada Housing & Neighborhood Revitalization
City of Broomfield
Colorado AIDS Project
Colorado Rural Housing Development Corp.
Community Ministry
Cross Community Coalition
Denver Indian Health and Family Services
Denver Urban Ministries
Emergency Family Assistance Assoc.
EMPOWERMENT
Family Tree
First Mennonite Church
Growing Home-Westminster
Helping Hearts and Hands
House of Neighborly Service
Inter-Church ARMS
Inter-Faith Community Services
Jeffco Action Center
LifeBridge Christian Church
Lowry Family Center
Lutheran Family Services
Metro CareRing
OUR Center
Rebuilding Together
Salvation Army, Denver
Seniors Support Services
Seniors' Resource Center
Seniors! Inc.
Sister Carmen Community Center
St. Vincent De Paul Society
Thistle Community Housing

Mountain

Catholic Charities, Glenwood Springs
Clear Creek County Dept. of Human Services
Family & Intercultural Resource Center
First Presbyterian Church of Salida
Help the Needy
Lake County Health and Human Services
Loaves and Fishes Ministry of Fremont County
Manna House
Mountain Family Center
Mountain Resource Center
Park County Crisis Shelter
Salvation Army, Teller County
Salvation Army, Vail Valley

Northeast

Caring Ministries of Morgan County
Catholic Charities North, Weld County
Colorado East Community Action Agency
Community Assistance Network, Elbert County
Cooperating Ministry of Logan County
Crossroads Ministry of Estes Park
Faith Community Service Fund
Northern Colorado AIDS Project
Phillips County Department of Human Services
Rural Communities Resource Center
Sedgwick County Economic Development

Northwest

Community Budget Center
Independent Life Center
Jackson County Department of Human Services
Lift-Up of Routt County
WARM

Central, Southeast

Advocates Against Domestic Violence
Catholic Charities, Pueblo
Center Housing Authority
City of Fountain Lighten the Load

Colorado Springs Utilities, Project COPE
Crowley County
Ecumenical Social Ministries
La Junta Associated Charities
Las Animas Helping Hands
Northern Churches Care
Pikes Peak Community Action Agency
Prowers County Department of Human Svcs
Salvation Army, Baca County
Salvation Army, Colorado Springs
South Central Council of Governments
Southeastern Colorado Compassion Center
Southern Colorado AIDS Project
Tri-Lakes Cares

San Luis Valley, Southwest, Western Slope

Community Emergency Assistance Coalition
Comm. United Methodist Church, Pagosa Springs
Grand Valley Catholic Outreach
Gunnison/Hinsdale County Dept. of Human Services
Housing Solutions for the Southwest
La Puente Home
MADA
Pinon Project
Pregnancy Resource Center
San Juan Cooperative Parish
United Methodist Church of Dove Creek
Western Colorado AIDS Project

Statewide

Brain Injury Association of Colo.
Habitat for Humanity Colorado
National MS Society, Colorado Chapter
Rocky Mountain Cancer Center Foundation

Military Families

The Home Front Cares

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*Director Web and Database
Management*

Shelly Wallace

*Director, Long-Term Energy
Solutions*

Energy Outreach Colorado is fortunate to have the support of thousands of generous individuals, corporations and foundations. For example, Spectra Logic Corporation, an international computer storage firm headquartered in Boulder, raised hundreds of dollars for Energy Outreach Colorado through an employee holiday drive. Spectra Logic selected EOC as the beneficiary of its associates' donations because of the significant and direct impact it has on local communities.

"We were impressed with Energy Outreach Colorado's mission of supporting energy affordability in Colorado," said Leigh Grace, public relations manager at Spectra Logic. "We liked that their administrative costs are only about 7 percent, so that most of each dollar we donated was delivered straight to local homes and families in need."

*We were impressed
with Energy
Outreach Colorado's
mission of
supporting energy
affordability in
Colorado.*

Statement of Financial Position

September 30, 2007

Assets

Cash and Cash Equivalents	\$1,183,203
Contributions Receivable	\$1,800,000
Other Receivables	\$156,121
Investments	\$26,617,253
Furniture & Equipment, Net	\$11,753
Other Assets	\$10,404

Total Assets **\$29,778,734**

Liabilities

Accounts Payable & Accrued Expenses	\$33,474
Unearned Revenue	\$40,595

Total Liabilities **\$74,069**

Net Assets

Unrestricted	\$27,899,104
Temporarily Restricted	\$1,805,561

Total net assets **\$29,704,665**

Total Liabilities & Net Assets **\$29,778,734**



Revenue & Expenses*

2006 – 2007

Revenue, Gains & Support

Public Support

Customer Contributions	\$1,623,058
Utility & Corporate Contributions	\$3,964,163
Unclaimed Utility Deposits & Refunds	\$187,679
Unclaimed LEAP	\$127,753
Foundations	\$299,885
State Funding	\$1,050,000
Other Government Funding	\$255,467
Special Event	\$173,069
Less direct benefits to donors	(\$35,727)
In-kind Contributions	\$28,035
Total Public Support	\$7,673,382

Revenue

Interest & Investment Income	\$1,779,081
Other Income	\$23,456
Total	\$1,802,537

Total Revenue, Gains & Support **\$9,475,919**

Expenses

Program Services

Colorado LEAP	\$1,285,575
EOC Grants	\$5,999,010
Education	\$94,951
Advocacy	\$280,282
Other Programs	\$245,571
Total Program Services	\$7,905,389

Supporting Services

General & Administrative	\$164,743
Fundraising	\$462,999
Total Supporting Services	\$627,742

Total Expenses **\$8,533,131**

* As reported on IRS Form 990

\$1,000,000 and Above

State of Colorado, Governor's Office
Xcel Energy

\$100,000 – \$250,000

Aquila
Denver Foundation
Governor's Energy Office
St. Mary Land & Exploration Company

\$50,000 – \$99,999

Atmos Energy
Colorado Housing and Finance Authority
EnCana Oil & Gas (USA) Inc.
Holy Cross Energy
National Fuel Marketing Company
Noble Energy Production, Inc.
SourceGas

\$25,000 – \$49,999

City and County of Denver
Intermountain Rural Electric Assoc.
Mile High United Way
Peierls Foundation, Inc.
Samson Resources

\$10,000 – \$24,999

Anadarko Petroleum
CW2 Gives, a fund of the McCormick
Tribune Foundation
Daniels Fund
Delta Montrose Electric Association
Elk Creek Energy LLC
Mountain View Electric Association
Janus
Lightner Family Foundation
Pepsi Center
Yampa Valley Electric Association

\$5,000 – \$9,999

Boyer Coffee Company
Citrus Energy Corporation
Colorado Avalanche Community Fund,
a fund of the McCormick Tribune
Foundation
Colorado Mining Association
Colorado Oil & Gas Association,
North Central Chapter

Colorado Springs Utilities
Emerald Operating Company
Empire Electric Association
EnCana Cares Foundation
Enserco Energy Inc.
Gunnison Municipal
Herbaly Exploration
San Luis Valley Rural Electric Cooperative
San Miguel Power Association
Susan M. Lindsay Fund
United Power, Inc.

\$1,000 – \$4,999

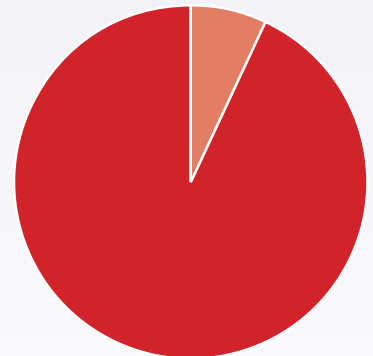
AEXCO Petroleum Inc.
Anonymous
BENTEK Energy Research
Bickel Family Foundation
City of Aspen Municipal
City of Lamar
Cross H Foundation
D.J. Simmons, Inc.
Devon Energy Production Company LP
EnCap Investments LLC
Estes Park Municipal
First Congregational Church of Greeley
Freberg Environmental Inc.
Fruita Consumers Cooperative
Glenwood Springs Municipal
Gunnison County Electric Association
Halliburton Energy Services
Hein & Associates LLP
Highline Electric Association
Hogan & Hartson, LLP

Holly Municipal
Humphreys Foundation
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KC Electric Association
La Plata Electric Association
Lutheran Church of the Master
McGeady Sisneros PC
Meeker High School
Mid-Range Image Marketing, Inc.
Mile High Oilmen's Tournament
Mountain Parks Electric Inc.
National Fuel Corporation
Patterson UTI Drilling Company
Paula and William Bernstein
Family Foundation
Petrie Family Foundation
Phillips Family Foundation
Priority Oil & Gas
Questar Corporation
Rosetta Resources Inc.
Roustabout Specialties, Inc.
RTS Corporation
Schlessman Family Foundation
Sequel Energy Ventures
Society of Petroleum Engineers
Southeast Colorado Power Association
Tall Grass Energy Company
Ten Thousand Villages
The Carol Ann Campbell Fund of
the Lutheran Community Foundation
US Bank
Weaver Family Foundation
Wells Fargo

EOC Expenditures 2006-07

- 93% – Programs
- 7% – Administration & Fundraising

Energy Outreach Colorado is committed to working as effectively as possible so your donation can go directly to people in need.





*If I can keep
a few folks
warm with
my donation,
I feel like I
have made a
difference.*

– EOC Donor

White River Electric Association
Y-W Electric Association
Ztyl Foundation

\$250 – \$999

Abel Band Attorneys and
Counselors at Law
All Star Gas
Alpha Plumbing and Heating
American National Bank
Atonement Lutheran Church
Bank of the West
C & E Operators
Carmelite Convent
Castle Rock Imports
Chinkmaster Corporation
Colorado Access
Comerford Insurance Agency, Inc.
Comet Ridge USA, Inc.
Dudley and Associates LLC
Elbert Presbyterian Church
Enrplus Resources Corporation

Florence LTD
Forest Oil Corporation
Gavlin Family Foundation
Giving Generations Foundation
Great-West Life & Annuity
Insurance Company
Guaranty Bank and Trust Company
Hepworth-Pawlak Geotechnical, Inc.
HP Employee Charitable Giving Program
Hydrosphere Resource Consultants
Independent Petroleum Association
of Mountain States (IPAMS)
Innovest Portfolio Solutions
Insurance Services Office
Isacson Rosenbaum P.C.
JC Propane
J-W Power Company
Kinsley Geotechnical, Inc.
Laramie Energy, LLC
Longs Peak Animal Hospital
M&M Cooperative
Microsoft Giving Campaign

Mulhern MRE Inc.
People Productions
Pioneer Natural Resources
ROAC Fund
Robert E. Sneed & Anne T. Sneed
Family Foundation
Rock Resources Inc.
Roman Catholic Congregation
of St. Louis
Selph's Propane Inc.
Tenaska Marketing Ventures
Town of Ignacio
Tracker Resource Development, LLC
Tristone Capital, LLC
Verizon Foundation
Vine, Oak and Holly Fund
Westco Installation Company
Western Gas Resources
Western Union Foundation
Wilson Family Foundation
Yuma Municipal

\$10,000 – \$50,000

Douglas and Katherine Guion
 Tim and Pam Hower
 Suzanne and Andrew Peterson
 Robert and Sharon Swindler

\$5,000 – \$9,999

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\$1,000 – \$4,999

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EOC does great work in tough times for a lot of people.

– EOC Donor

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Albert Greyhosky
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*The thought
of any of our
senior citizens
being cold in
the winter brings
tears to my eyes.*
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*I've never had to ask for help before,
 and it's hard. You've given me the faith
 that I thought I'd lost in knowing there
 is hope, even in the worst situations.*
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Family Strategies to Protect the Environment

If your family is interested in conserving energy and becoming more environment-friendly, here are some suggestions of where to start:

BYOM

By bringing your own mug to your local coffee shop, you may get a discount and one less paper cup ends up in a landfill.

Light bulbs

Compact fluorescent bulbs may cost more up front, but they use two-thirds less energy and last 10 times longer than standard incandescent bulbs.

Dishwashing

Make an effort to run the dishwasher only when it's full; pre-rinsing is a waste of time, water and energy.

Showers

Try out a low-flow shower head; using a timer can help prevent costly day-dreaming in the shower.

Paper goods

Spare some trees by switching to recycled paper for at least a portion of the toilet paper, paper towels and napkins your family goes through.

Trees

Planting a deciduous tree can help shield your home from extreme temperatures. It also will help clean the air and save the environment from carbon dioxide.

If you're donating to Energy Outreach Colorado, you're helping support:

- Energy efficiency measures for affordable housing developments
- Education programs to help limited income youth and families learn how to conserve energy and manage their energy dollars wisely



Energy Outreach Colorado

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