

Energy

SOURCE



ENERGY OUTREACH COLORADO

ENERGY ASSISTANCE REMAINS CRITICAL FOR COLORADANS

Note: This issue of our Energy Source newsletter also serves as our 2005-06 annual report. We combined these publications to reduce costs and increase the distribution of this information.

Heating costs are relatively stable in Colorado this winter, allowing many residents to adjust to levels that tripled between 2002 and 2005. However, income-limited households that depend on energy assistance are reeling from a significant drop from last year's record state and federal assistance.

They will be paying, on average, 26% more between November and April compared to a year ago – from \$533 last winter to \$673 this winter.

With that in mind, Energy Outreach Colorado continues to work to help all Coloradans afford home energy. We are the only organization in the state that raises money through donations and grants to help income-limited families with children, seniors and individuals with special needs pay a portion of their energy bills to avoid shut offs. We also provide longer-term solutions by funding energy efficiency and education programs. **To date, we've generated more than \$72 million for these efforts.**

In the 2005-06 heating season, Coloradans benefited from a record amount of energy assistance funding due to emergency-level appropriations approved by the U.S. Congress and the state legislature. As a result, Energy Outreach Colorado distributed a record \$8.15 million in grants in 2005-06. This included:

- \$5.5 million in energy assistance grants to about 100 agencies in Colorado
- \$2.15 million to Colorado's LEAP program
- \$500,000 in energy solution grants to 12 agencies to fund energy efficiency upgrades for affordable housing projects

Energy Outreach Colorado has been dedicated to helping all Coloradans afford home energy since 1989, when we were created by the Colorado Commission on Low-Income Energy Assistance. On average, our administration costs are less than 6% of our total budget, allowing nearly 95 cents from every dollar to go directly to families in need.

ENERGY OUTREACH COLORADO: 2005-06 SUMMARY

- Between Oct. 1, 2005 and Sept. 30, 2006 Energy Outreach distributed \$7.65 million in energy assistance, an increase of \$2.35 million compared to the previous year.
- During this period, Energy Outreach Colorado and the Colorado LEAP program helped nearly 121,000 households pay a portion of their energy bills, an increase of about 25% over 2004-05.
- Due to increasing energy bills, the average Energy Outreach Colorado benefit provided to each household in 2005-06 increased by about 40% to \$379, compared to \$269 in 2004-05. The 2005-06 average Colorado LEAP benefit, which Energy Outreach helped fund, increased by about 104% to \$550, compared to \$270 in 2004-05.
- The average annual income for households receiving Energy Outreach Colorado assistance was less than \$15,000. More than 59% of the households included children, 23% were led by a disabled family member and 11% were led by a senior citizen.
- During 2005-06, Energy Outreach also distributed \$500,000 in grants to 12 organizations to increase the efficiency of affordable housing.





ENERGY OUTREACH COLORADO

O U T L O O K

FROM THE BOARD PRESIDENT: ADAM GOLDMAN

Faced with skyrocketing energy costs and the prospect of inadequate federal assistance funding, Energy Outreach Colorado embarked on a critical mission in 2005-06: filling an anticipated \$21 million gap in energy assistance funding for Colorado.

The stakes were high. Nearly 370,000 households in the state are considered to be low-income and often forced to choose between heating their homes and getting food or medical care. Energy assistance during a time of economic hardship can literally make the difference between a family remaining warm and secure in their home or having to vacate and fall into the downward spiral that typically ensues. The outcome is vitally important to the health of our communities.

Through fundraising, lobbying and collaboration, Energy Outreach Colorado successfully helped secure a record level of energy assistance funding for the state. The \$21 million gap was filled through these successful outcomes:

- In October 2005, Xcel Energy donated \$2 million to Energy Outreach Colorado and committed to match up to \$1 million more in customer contributions for energy assistance. Xcel Energy is one of the leading utilities in the country for its support of energy assistance.
- In February 2006, the Colorado Legislature and Gov. Bill Owens allocated \$20 million for energy assistance from mineral and energy severance taxes paid to the state. This included \$17 million for the Colorado LEAP program and \$3 million for Energy Outreach Colorado's

network of 100 assistance agencies across the state. An additional \$7 million is going toward energy assistance in each of the next three years.

- In March 2006, the U.S. Congress authorized release of additional emergency funds through the federal Low-Income Energy Assistance Program (LEAP), including an additional \$12 million to Colorado. In total, Colorado received \$49 million in LEAP funding for the 2005-06 heating season.
- In September 2006, Colorado's Low-Income Energy Assistance Program went into effect when energy companies operating in the state launched new efforts to raise funds for energy assistance. The six investor-owned utilities in Colorado now offer their customers the opportunity to make a tax-deductible monthly donation to Energy Outreach Colorado by simply checking a box on their energy bill.
- Throughout the year, numerous other dedicated utility companies, oil and gas companies, corporations, foundations and individuals listed in this report also responded to the need by giving generously.

As we continue our mission of making home energy affordable for all Coloradans, we thank you for your support. We very much appreciate and rely on your dedication to help Colorado's communities remain vibrant and strong.

Together we generate the power to help.

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Bethany Therrien, Director of Web and Database Management

Shelly Wallace, Director of Long-term Energy Solutions

MISSION

Energy Outreach Colorado is a non-profit organization dedicated to helping all Coloradans afford home energy. Each year we raise millions of dollars for energy assistance, energy efficiency measures for affordable housing and energy efficiency education.

Our goal is to help income-limited families, seniors and individuals with special needs be self sufficient and enjoy a higher quality of life.



Energy Outreach Colorado
Helping all Coloradans afford home energy.



Fifth Consecutive Year



National Philanthropy Day
in Colorado

To learn more visit us online at www.EnergyOutreach.org or call 303-825-8750.

"Congratulations to the EOC staff and Board for all the well deserved honors EOC has received. Being elected to the 2006 Charity Hall of Fame is not surprising. As I have been associated with EOC over the last 2 1/2 years, I am touched by EOC's compassion for the poor and generosity to southeastern Colorado.

Having received Charity Navigator's highest social services rating for five consecutive years shows that Energy Outreach Colorado is innovative and devoted to helping meet the emergency needs of the poor.

~ Sharon Barber, Las Animas Helping Hands

WHY GIVE TO ENERGY OUTREACH COLORADO?

Energy Outreach Colorado has been endorsed by the following organizations as a financially healthy, high performing non-profit:

- Charity Navigator, a national, independent evaluator of charity organizations, gave Energy Outreach its highest four-star rating in 2006 for the fifth consecutive year. We also were named to their 2006 Charity Hall of Fame.
- The Denver/Boulder Better Business Bureau named Energy Outreach Colorado to its Wise Giving Seal Program for meeting high standards for non-profit organizations.
- National Philanthropy Day in Colorado named Energy Outreach Colorado as the state's Outstanding Foundation in 2006.

ENERGY ASSISTANCE PROGRAM

To help Coloradans cope with energy costs that tripled in three years, Energy Outreach Colorado distributed a record \$7.65 million in 2005-06 to help more than 120,000 income-limited households pay a portion of their home energy bills.

More than one in five Colorado households qualifies as low-income and eligible for assistance under Colorado income guidelines, according to 2000 U.S. Census data. Without assistance, many are forced to choose between heating their home or other basic necessities like food or medical care.

Energy Outreach Colorado granted \$5.5 million for energy assistance to the Charitable Energy Network of 104 emergency assistance sites across the state. These agencies identify and work with struggling families in their communities. Funds are distributed as direct payments to local utility and fuel companies. This year-round program began in 1994.

In addition, Energy Outreach Colorado contributed \$2.15 million to the state's Low-Income Energy Assistance Program (LEAP), a federal block grant administered in Colorado by the Department of Human Services. Colorado's LEAP program runs November through April and assists families at 185 percent of the federal poverty level or below. Energy Outreach's funding is about 10 percent of their total distribution.

To increase awareness about energy assistance and to help income-eligible families apply for assistance, Energy Outreach sponsors an annual Energy Assistance Expo in Denver. Volunteers from the many organizations and agencies that partner with Energy Outreach provide information and help attendees fill out applications for energy assistance and other aid.

ENERGY ASSISTANCE CRUCIAL TO SENIOR CITIZENS

Retired senior citizens Jeanne de' Henry and Eileen Klein know first-hand the challenges of trying to make ends meet on a fixed income.

The two friends are neighbors at an Arvada senior apartment complex and attended Energy Outreach Colorado's Energy Assistance Expo last fall. Both live alone and have medical limitations. They shared their concerns about rising living expenses and how they are benefiting from energy assistance.

"It absolutely does help to have energy assistance," said 71-year-old de' Henry, who struggles with failing vision and limited mobility. "I know that when I open my energy bill it won't knock me over in a dead faint."

No stranger to public policy, she used to work for the Colorado State Senate helping write laws and amend bills and also managed several election campaigns. She said the extra dollars from energy assistance allow her to afford some in-home help.

Klein, who is dependent on oxygen, said her medical expenses are so high that she welcomes any help

she can get with other bills. She's seen her monthly medical insurance premiums skyrocket from \$98 to \$440.

"I want to be sure I can still eat and enjoy life a little bit," said Klein, who worked at Central Bank for 25 years. She moved to her one-bedroom apartment after her husband died and enjoys spending time with her 3 children, 7 grandchildren and 15 great-grandchildren.



Eileen Klein and Jeanne de' Henry

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Colorado Legal Aid Society

Elizabeth Horn
Community Leader

Tracy Kraft-Tharp
Consultant

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Denver Department of Human Services

Silvia VanHorn
Colorado Springs Utilities

Shelly Wallace
Energy Outreach Colorado

Cathy Lopez Wessell
Bright Mountain Foundation

Charitable Energy Network of Agencies 2005 - 2006

DENVER-METRO AND BOULDER

ACS Lift, Adventist Community Service
Adams County Housing Authority
Almost Home
Association for Senior Citizens
Aurora InterChurch Task Force
Boulder County AIDS Project
Broadway Assistance Center
Castle Rock Comm. Inter-Church Task Force
Catholic Charities, Denver
City of Arvada Housing & Neighborhood Revitalization
Colorado Health Network (CAP)
Community Ministry
Cross Community Coalition
Denver Indian Health and Family Services
Denver Urban Ministries
Emergency Family Assistance Assoc.
EMPOWERMENT
First Mennonite Church
Helping Hearts and Hands
Inter-Church ARMS
Inter-Faith Community Services
Jeffco Action Center
Lowry Family Center
Metro CareRing
People of Color Consortium Against AIDS
Salvation Army, Denver
Seniors' Resource Center
Senior Support Services
Seniors! Inc.
St. Vincent De Paul Society

MOUNTAIN

Clear Creek County Dept. of Human Services
Family & Intercultural Resource Center
First Presbyterian Church of Salida
Help the Needy
Holy Cross Energy
House of Neighborly Service
Lake County Health and Human Services
Loaves and Fishes Ministry of Fremont County
Manna House
Mountain Family Center
Mountain Resource Center
Salvation Army, Teller County
Salvation Army, Vail Valley

NORTHEAST

Caring Ministries of Morgan County
Catholic Charities, North, Weld County
Colorado East Community Action Agency

Cooperating Ministry of Logan County
Crossroads Ministry of Estes Park
House of Neighborly Service
Northern Colorado AIDS Project
OUR Center, Inc.
Phillips County Department of Social Services
Rural Communities Resource Center
Sedgwick County Economic Development

NORTHWEST

Community Budget Center
Independent Life Center
Jackson County Department of Social Services
Lift-Up of Routt County
WARM

CENTRAL, SOUTHEAST

Advocates Against Domestic Violence
Care and Share
Catholic Charities, Pueblo
Las Animas Helping Hands
Northern Churches Care
Salvation Army, Colorado Springs
South Central Council of Governments
Southern Colorado AIDS Project
Tri-Lakes Cares

SAN LUIS VALLEY, SOUTHWEST, WESTERN SLOPE

Community Emergency Assistance Coalition
Comm. United Methodist Church, Pagosa Springs
Grand Valley Catholic Outreach
Gunnison/Hinsdale County Dept. of Human Services
La Puente Home
MADA
Pinon Project
Pregnancy Resource Center
San Juan Cooperative Parish
United Methodist Church of Dove Creek
Western Colorado AIDS Project

STATEWIDE

Brain Injury Association of Colorado
National MS Society, Colorado Chapter
Rocky Mountain Cancer Centers Foundation
Sense of Security

MILITARY FAMILIES

The Home Front Cares



ENERGY SOLUTIONS PROGRAM

In addition to funding energy assistance, Energy Outreach Colorado offers longer-term solutions for helping income-limited Coloradans manage their home energy costs. Our Energy Solutions Program provides grants for:

- increasing the energy efficiency of affordable housing projects
- energy efficiency education
- weatherization projects

In 2005-06, we awarded \$500,000 in grants to the following organizations:

- Boulder County Housing Authority
- Center for Resource Conservation, Boulder
- Colorado Energy Science Center
- Habitat for Humanity of Colorado and Metro Denver
- Lakewood Housing Authority
- Rebuilding Together, Metro Denver
- South Central Council of Governments, Trinidad
- Sun Power, Inc., Metro Denver
- The Park People, Denver
- The Uptown Partnership, Denver
- Tri-county Housing & Community Development Corp., Rocky Ford



Investing in insulation can reduce a home's heating and cooling needs by up to 30%.

Included in these grants was funding for two pilot programs. The Nonprofit Energy Efficiency Program provided energy audits and efficiency improvements for facilities operated by six charity organizations. The Home Energy Assistance and Weatherization Project provided a combination of energy assistance and weatherization services to six households referred by agencies that receive funding from Energy Outreach Colorado.

Since 2003, Energy Outreach Colorado has offered a free "Energy Hog Traveling Road Show" to elementary schools with a free/reduced lunch program. This year's program was funded through a \$25,000 grant from the Alliance to Save Energy and reached nearly 9,000 students in 54 schools. Using an interactive talk show format, it teaches students how to be smart energy users and educate their families about saving energy and reducing energy bills. Participating classes receive activity guides that incorporate math, science, language arts and social studies.

As part of our outreach efforts, we manage a toll-free hotline 1-866-HEAT-HELP (1-866-432-8435). It provides information about applying for LEAP and Energy Outreach assistance, obtaining energy assistance and weatherization services and options for donating to Energy Outreach Colorado. Callers can request a "Saving Energy in Colorado" guide for no-cost, low-cost and higher-cost suggestions for saving home energy, which is funded through the Governor's Office of Energy Management and conservation.

ENERGY SOLUTIONS ADVISORY COMMITTEE

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Consultant

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EOC Board Member

Susan Castellon
Governor's Office of Energy Management and Conservation

Jim Crossman
Financial Energy Management

Melanie Daley
EOC Board Member

Jennie Miller
Energy Outreach Colorado

Andy Proctor
Consultant

Sue Reilly
Enermodal Engineering

STATEMENT OF FINANCIAL POSITION

September 30, 2006

Assets

Cash and Cash Equivalents	\$524,215
Contributions Receivable	\$1,800,000
Investments	\$24,652,754
Furniture & Equipment, Net	\$11,687
Other Assets	\$5,902

TOTAL ASSETS \$26,994,558

Liabilities

Accounts Payable & Accrued Expenses	\$30,340
Grants Payable	\$117,241

TOTAL LIABILITIES \$147,581

Net Assets

Unrestricted	\$24,992,778
Temporarily Restricted	\$1,854,199

TOTAL LIABILITIES & NET ASSETS \$26,994,558

Revenue & Expenses* 2005 - 2006

Revenue, Gains & Support

Public Support	
Customer Contributions	\$1,574,420
Utility Corporation Contributions	\$4,933,612
Unclaimed Utility Deposits & Refunds	\$252,929
Corporations & Foundations	\$659,440
State Funding	\$4,050,000
Total Public Support	\$11,470,401

Investments & Other

Interest & Investment Income	\$1,512,429
Other Income	\$23,823
Total Investments & Other	\$1,536,252

TOTAL REVENUE, GAINS & SUPPORT \$13,006,653

Expenses

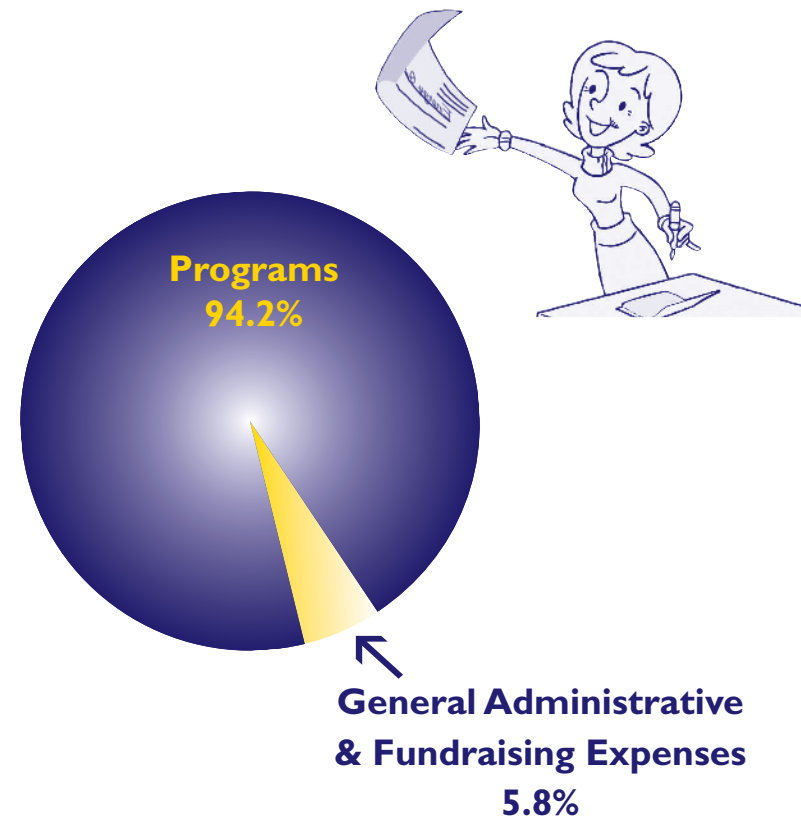
Program Services	
Utility Assistance	\$7,970,797
Efficiency	\$579,517
Education	\$77,151
Advocacy	\$285,442
Other Programs	\$37,347
Total Program Services	\$8,950,254

Supporting Services

General & Administrative	\$141,519
Fundraising	\$408,884
Total Supporting Services	\$550,403

TOTAL EXPENSES \$9,500,657

Distribution of Energy Outreach Colorado Funding



* As reported on IRS Form 990

\$1,000,000 AND ABOVE

State of Colorado
Xcel Energy

\$25,000 – \$99,999

Aquila
Atmos Energy
EnCana Oil & Gas (USA) Inc
Daniels Fund
Kinder Morgan
National Fuel Marketing Company
Peierls Family Foundation
Pioneer Natural Resources
St. Mary Land & Exploration Company
The Alliance to Save Energy

\$10,000 – \$24,999

AARP
AEXCO Petroleum Inc
Boyer Coffee Company
Colorado Avalanche Community Fund, a fund of the McCormick Tribune Foundation
Colorado Department of Human Services
Colorado Propane Gas Association
Delta Montrose Electric Association
Denver Parks & Recreation Foundation, Inc
Lightner Family Foundation
Melange International LLC
San Isabel Electric Association
Shell Exploration & Production
The Denver Foundation
WB2 Gives, a fund of the McCormick Tribune Foundation

\$5,000 – \$9,999

Castle Rock Resources
Chemco Inc
Elk Creek Energy LLC
Emerald Operating Company
Intermountain Rural Electric Association
Janus Institutional Asset Management
Juice Communications
La Plata Electric Association
Poudre Valley Rural Electric Association
Priority Oil & Gas

The Humphreys Foundation
The International Charities
United Power, Inc.
Western Gas Resources
White River Electric Association

\$1,000 – \$4,999

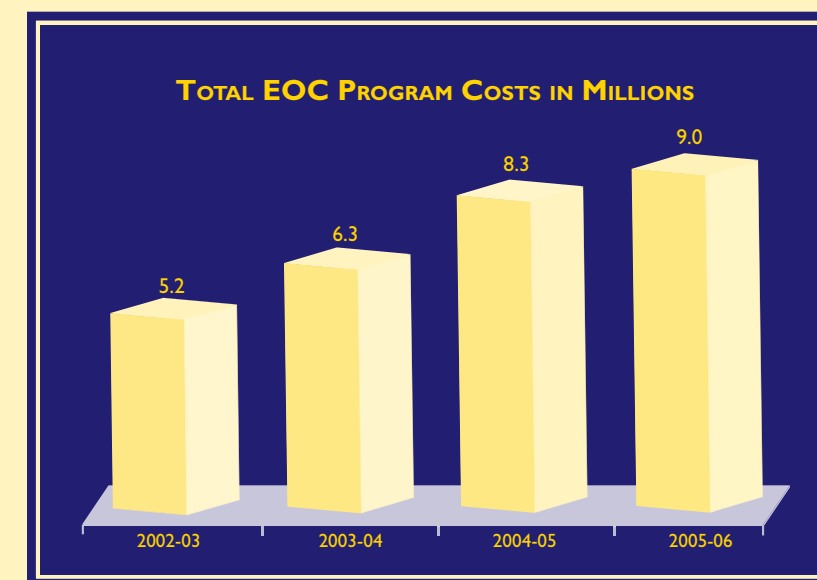
American National Bank
Arant & Associates
Busse Family Foundation
Caliche High School
Citrus Energy Corporation
Colorado Conference of the Church of God
Colorado Energy Science Center
Colorado Oil & Gas Assoc., North Central Chapter
Colorado Springs Utilities
Colton Limited Liability Company
Duke Energy Field Services
Duncan Oil
El Paso Corporate Foundation
Empire Electric Association
Enserco Energy Inc.
EnVent Energy
Environmental Center of the Rockies
First Congregational Church of Greeley
Front Range Internet, Inc.
Gannett Foundation
Gunnison County Electric Association
Hein & Associates LLP
Holy Cross Energy
Innovest Portfolio Solutions
Laramie Energy, LLC
LEED Energy Services Corporation
Lutheran Church of the Master
MBIA Foundation
McGeady Sisneros PC
Mile High Oilmen's Tournament
Mountain Parks Electric Inc
Mulhern MRE Inc
National Fuel Corporation
Nexus Energy, LLC
Office of Energy Conservation and Management
Questar Corporation
Roustabout Specialties, Inc.
Sangre De Cristo Electric Assoc.
Schlessman Family Foundation

Southeast Colorado Power Association
Ten Thousand Villages
The Bailey Wildlife Foundation
The Finn Family Foundation
The Paula and William Bernstein Family Foundation
Weaver Family Foundation
White Eagle Exploration, Inc.
Ztyl Foundation

\$250 – \$999

Abel, Band, Russell, Collier, Pitchford & Gordon
AmeriGas
Argo Engineering Inc
Aspect Energy
BENTEK Energy Research
C & E Operators
Carson-Pfaffin Family Foundation
Cherry Creek North Business Improvement District #1
Chinkmaster Corporation
City of Fort Morgan
Colorado Outdoor Education Center
Comerford Insurance Agency, Inc.
Culver's of Colorado Springs
Culver's VIP Foundation
Denver Mineral Royalty Company, LLC
Elbert Presbyterian Church
Ellora Energy Inc.
Enterprise Texas Pipeline LP
EOG Resources
Estes Park Municipal
First Church of Christ
Four Seasons Heating Inc
Freberg Environmental Inc
Gavlin Family Foundation
Glenwood Springs Municipal
Habitat for Humanity - Colorado
Hepworth-Pawlak Geotechnical, Inc
Heritage Energy Resource Inc.
HP Employee Charitable Giving Program
Hydrosphere Resource Consultants
JBL Keystone LLC
M & T Mortgage Corporation
Manitou Electric
Microsoft Giving Campaign

Newfield Exploration Company
Noble Energy Production, Inc.
Ohio Casualty Group
One Earth Landscape
Oneok Energy
People Productions
Peterson Energy Management, Inc.
Prima Energy Corporation
Quinn & Associates
RTS Corporation
Sawatch Construction
Slate River Resources
St. Andrews Episcopal Church
St. Benedict's Monastery
Sun Microsystems Foundation
Tenaska Marketing Ventures
TEPPCO
The Bickel Family Foundation
The Roman Catholic Congregation of St. Louis
The Rudolph-Rogers Company
Town of Walden
Walker Energy LLC
Wilson Family Foundation
World Reach, Inc



\$10,000 – \$50,000

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Thomas and Beatrice Taplin

\$5,000 – \$9,999

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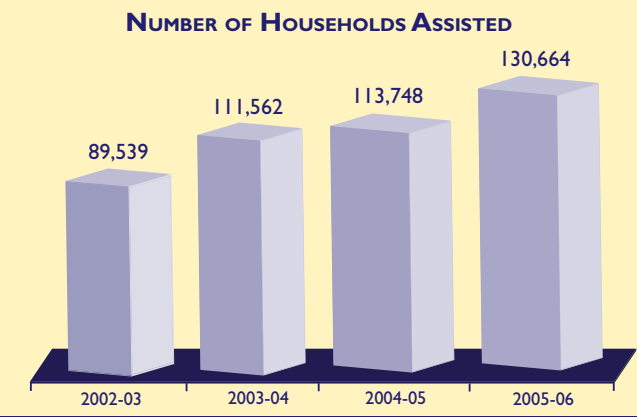
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ADVOCACY PROGRAM

Energy Outreach Colorado plays a critical role representing the interests of low-income Coloradans with the Colorado General Assembly, the Public Utilities Commission and gas and electric distribution companies. Our objective is to pursue reasonable and fair energy policies across the state.

In 2005-06, these efforts resulted in increased funding for energy assistance and energy efficiency programs and a reduction in proposed energy rate increases for residential energy consumers:

- On Feb. 3, 2006, Gov. Bill Owens signed legislation allocating \$20 million in state mineral and energy severance taxes for energy assistance. This included \$17 million for the Colorado LEAP program and \$3 million for Energy Outreach Colorado. In addition, \$4 million went to the Governor's Office of Energy Management and Conservation (OEMC). The legislation designated an additional \$7 million for energy assistance and \$4 million to the OEMC in each of the next three years. It resulted in significantly increasing the average energy assistance benefit per household.
- Legislation signed in 2005 to create a voluntary energy assistance charge on all utility bills became effective in September 2006. As a result, all utility companies operating in the state have launched a program to raise funds for energy assistance. The six largest utilities allow customers to contribute on their energy bills.
- Energy Outreach intervened in Xcel Energy's most recent electric rate case before the Colorado Public Utilities Commission and helped create a settlement resulting in a savings of \$12 million for residential consumers compared to the original proposal.
- In August 2006, Denver voters approved a franchise agreement between the City and County of Denver and Xcel Energy that allocates \$2 million a year in funding for low-income energy assistance and energy efficiency programs.



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